

NEW CATALOGUE!

WESTCARE.NET



EDUCATION SUPPLY AND INTERIORS SPECIALISTS

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## Welcome to Westcare Supply Zone

Westcare Supply Zone is a friendly and reliable education specialist which has supplied and supported the South West for over 25 years.

Our mission is to **make your life easier** by saving you time, effort and money as a single source education supplies solution.

In addition to classroom and curriculum essentials, Westcare provides sustainable and affordable furniture, design, fit-out and project management solutions for the Education Environment.

Our projects team works closely with you to deliver a successful outcome, taking on all projects including:

Fit-out - Refurbishment - Upgrades - Design  
Interiors - Blinds - Flooring - Furniture  
Science Labs - Libraries - Classrooms - IT Suites

**FREE design & planning service!**  
Call to arrange



Our Education Distribution Warehouse

**Where Business Meets Education™**



## Come and Meet Us...

Westcare regularly attends a variety of different conferences across Devon and Cornwall - call us to find out details of upcoming events.

We will be there to help answer any questions you may have, enhance your conference experience and provide information and advice on resources and supplies, refurbishment, furniture and fit-out.

We look forward to seeing you there, Owl unfortunately not guaranteed!



Lucy Scantlebury, PA to General Manager, at a CAPH conference at the Eden Project

Owl courtesy of Mark's Ark

## We Can Come To You...

If you would like to arrange an appointment or site visit just call us on 01752 695469 or email [schools@westcare.net](mailto:schools@westcare.net)

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**“Not Compromising on Quality”**



## What our Customers say...

Why not join our many other satisfied customers and experience for yourself how the friendly and professional Westcare relationship can make the difference for your school

"We were delighted that the project was completed on time and within budget while particularly impressed with attention to detail."

**Kay Dicken**

Business Manager - Manadon Vale Primary School

"The customer care and high standards provided throughout the project have been second to none."

**Wendy Farnham**

Director of Business & Finance - Hele's School

"Westcare has been our number one choice as we have always found their service, range of products and pricing second to none."

**Shaun Nicholls**

Head Teacher - Widey Court Primary School

"They are our preferred supplier for everything. Would we recommend them? Yes, absolutely!"

**Caroline Biggs**

Business Manager - Leigham Primary School

"We found the service from Westcare fantastic, their hardworking, dedicated team were efficient, organised and provided us with support throughout the process."

**Sandi Butler**

Resource and Development Leader  
Plymouth School of Creative Arts

"They have proved themselves trustworthy and reliable and willing to go the extra mile to give schools what they need."

**Katie Chandler**

Business Manager - CAPH

"A joy to deal with and very professional. Fantastic service even when things don't go to plan and highly competitive."

**Alison Howard**

Exams Coordinator - Open Doors International Language School

"The project management, communication and installation was excellent."

**John McConnell**

Estate Manager - Devonport High School for Boys

"Customer Care and High Standards"



## Design, Supply and Fit-Out

Westcare provides design, supply, fit-out and project management solutions. Our creative designers understand that the education environment needs to inspire, yet also be sustainable and affordable for Nurseries, Schools, Academies, MATS and Colleges alike.

Reputable teaching organisations such as PLP, CAPH and ExCo exclusively recommend Westcare as your project partner because they know that our projects team will work closely with you to deliver a successful outcome, whilst also fulfilling the health, safety and legal obligations as CDM Principal Contractor.



**Hele's School Library Refurbishment**

**“From design to completion, nothing was ever too much trouble. The customer care and high standards provided throughout the project have been second to none.”**

**Wendy Farnham**

Director of Business & Finance - Hele's School, Plymouth



## Providing a Comprehensive Service

**We** take on all projects including refurbishment, upgrading of school areas and fitting out brand new spaces.

**We** provide a safe and healthy working environment, including safe systems and methods of work for our clients, subcontractors, employees and members of the public.

**We** evaluate and maximise space usage within your budget and work around your school timetable.

- ✓ Inspire, design, re-fit and refurbish
- ✓ Free consultations, CAD drawings and compliance advice
- ✓ Dedicated Project Manager, operating with a strict health & safety protocol as CDM Principal Contractor
- ✓ Liaising with Client, employees and subcontractors
- ✓ We operate ethically and transparently
- ✓ All employees who attend site for projects or furniture installations are DBS checked
- ✓ Safeguarding Policy



Devonport High School for Boys Laboratory Refurbishment



## See for Yourself ...

If you would like to visit any of our projects or meet with satisfied clients to find out about their experiences please call us and we shall be delighted to arrange a meeting.

## After Sales Service

All packaging is removed from your premises (unless otherwise requested,) and sent for recycling. Furniture such as desking and storage is left clear and ready for teachers or pupils to use.

Operating and maintenance instructions are provided on completion, along with any relevant certification and guarantees.

We leave our sites tidy as standard and also offer a deep cleaning service as an additional option.



Coombe Dean School Library Refurbishment

"The project management, communication and installation was excellent and the service and quality of work has been superb."

**Lindsey James**

School Business Manager

Coombe Dean School, Plymouth

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**Here** at Westcare we believe that establishing a relationship with our customers is important to the success of any project. We take pride in providing a positive customer experience and aim to achieve this in everything we do.



# CASE STUDY

## New School Fitout



## ST MATTHEW'S CHURCH OF ENGLAND PRIMARY ACADEMY

We were asked to supply a complete installation for the new St. Matthews C of E Academy in Derriford, Plymouth. This remit included classroom tables and chairs, hand towel dispensers, pens, pencils, exercise books and musical instruments, a total of 1756 classroom resources and 608 lines of furniture and janitorial products.

Once the order was placed we were able to produce individual room plans for the client together with a complete list of items required for each room.

Each classroom was furnished and co-ordinated by size and colour. The library was fitted with bespoke items creating ample storage with space for additional shelving as required.

**“Resourcing and creating a school environment, from scratch, has been an interesting and exciting journey and Westcare have supported us to create the vision.**

**Westcare were chosen because of the service they provide, their pricing policy and the fact that we wanted to support a local company. They have sourced resources, manufactured bespoke furniture and provided advice and guidance on room layouts. I would highly recommend them.”**

**Andrea Smith**

Headteacher



# CASE STUDY

**BEFORE**



**AFTER**



## HELE'S SCHOOL LIBRARY, PLYMOUTH

We were called upon by Hele's School to complete a number of build and refit projects around the school including their corridors, reception and their impressive library building which was in need of modernisation. The remit for the library was to create an open and airy atmosphere where the students would feel welcome and want to be a part of.

Designed as a collaboration between the Client, Westcare's Project Managers and supply partners. We ensured that adequate storage was available for books, while still keeping the library bright and spacious. There was enough comfortable seating to allow for relaxed reading and sufficient benching for IT use so that students could study more formally.



**"It's been a pleasure working with Westcare during our library refurbishment. From design to completion, nothing was ever too much trouble."**

**Wendy Farnham**

**Director of Business & Finance**



**Westcare as CDM Principal Contractor**



## OUR PARTNERS

**FREE**

Advice, survey,  
measure and fit  
**Enquire Today**



We have a long standing partnership with SW Blinds, as our preferred supplier of window blinds and film. Whether you order directly, mentioning Westcare, or with ourselves as part of a project, you will receive the same preferred pricing and level of service.



Westcare is an authorized trade partner of TTS and their products featured are set at the same retail price as TTS. Why not choose to order with Westcare and enjoy the convenience of single source procurement?

**“Support Throughout the Process”**



## Recommended by...

We **support** the local SW supply chain and our partnerships with Teaching Associations PLP, CAPH and ExCo demonstrate our ongoing commitment.

"PLP has used Westcare as our preferred supplier for a number of years now. As a local provider, they understand our needs, respect our values and also believe in quality service, competitive pricing and our desire to contribute to the wider community."

DAVID MADDISON CEO



"Westcare provides first-class services to Cornwall schools and are very supportive of CAPH initiatives. They have proved themselves trustworthy and reliable, and willing to go that extra mile to give schools what they need."

IAN BRUCE Executive Leader

"By choosing Westcare over other national and local suppliers, we can ensure that we are both supporting the local economy, whilst also benefiting from competitive pricing for our schools."

MARK DREW  
Business Development Manager





## Supporting Good Causes

Westcare engages with the local community, supporting educational initiatives and environmental causes.

## Minimise Environmental Impact



The Spirit of Discovery is an annual competition for year 5 pupils across Plymouth and consists of three strands, Creative Me, Thinking Me, and Physical Me.

Following previous successes Westcare continues to promote the Spirit of Discovery.



We care passionately about the beautiful South West and our internal policies and choice of charities reflect this. At Westcare Supply Zone we do our best to minimize our impact on the environment and we encourage and help all of our clients to do the same.

The Wildlife Trusts are the leading local charity working to protect Cornwall's wildlife and wild places. They are committed to nature conservation and serve to protect Cornwall's wildlife and wild places, land and sea.





## Science Laboratory



**Westcare as CDM Principal Contractor**

## DEVONPORT HIGH SCHOOL FOR BOYS, PLYMOUTH, PHASE 2

We refurbished and modernised a second floor laboratory, including the creation of pods with gas and power for student use.

The whole room was cleared and all fixtures and fittings removed, including floor covering and pipework. The engineer laid new gas and power under the floor boards to fit into special pods taking gas taps and power boxes.

The ceiling was lowered and LED panels installed with new ceiling tiles. A modern, compliant gas safety system was installed together with non-slip safety flooring.

The whole area was decorated and benches, sinks and bespoke teacher's desk fitted to modernise the Laboratory.



**LED Panels**

**“The installation was completed on time and produced two high quality, modern labs. I would certainly use Westcare again as part of refurbishment programmes in the future.”**

**John McConnell**

Estate Manager





# INTERIORS BY WESTCARE SUPPLY ZONE

See our project work at [www.westcare.net/projects.html](http://www.westcare.net/projects.html)

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