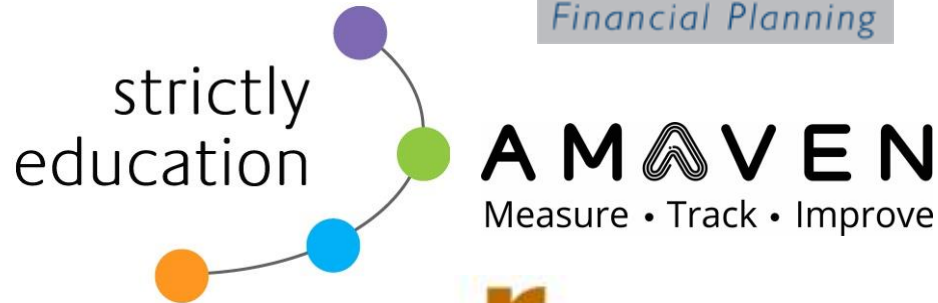




Business training solutions



trusted to deliver™



Michelmores



AMAVEN

Measure • Track • Improve

CAPH member offer

Amaven has partnered with CAPH to offer Cornish schools a **free trial of Amaven**. The schools will work with Amaven health mentors to run one PE assessment day per term.

Schools receive:

- ✓ On-demand pupil, class and school reports
- ✓ A login for each teacher to access online resources
- ✓ A substantial library of curriculum-appropriate PE lesson plans
- ✓ A personalised profile for every pupil
- ✓ Parental engagement via the platform

Amaven is a unique online system designed to help schools demonstrate the impact of their PE practice and to help children master the fundamental movement skills necessary for to embed a healthy and active life.

We are working nationally and locally to help primary schools evidence the impact of not only the school, but every individual pupil within the school. We have developed a unique approach to this by taking away all the extra work piled on teachers by providing a professional impact report which can be loaded up to the school's website or emailed to parents, governors and shown to OFSTED inspectors.

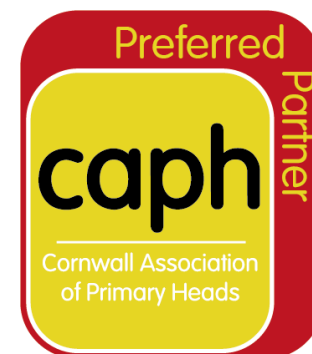
www.amaven.co.uk/

Contact details

0161 300 9172

info@amaven.co.uk

Follow us: @myamaven





trusted to deliver™

www.babcock-education.co.uk/ldp/

Contact details

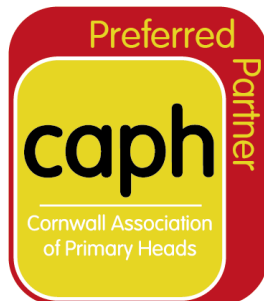
Wendy Newton

Wendy.Newton@babcockinternational.com

07568 102728

CAPH member offer

Member schools receive a 5% discount on CPD and training events.



Multi-Academy Trust Executive Leadership Programme

A comprehensive programme for current chief executives of Multi-Academy Trusts or foundations, that will equip them to reach and exceed their goals in growing and nurturing their organisations. This programme addresses the challenges of scaling up Multi-Academy Trusts in a sustainable and effective manner.

This programme provides participants with the strategies and skills needed to ensure they can lead with confidence and ability. As a result of this course, participants will know:

- The leadership qualities and competencies of highly effective chief executives and how to further develop these in their own leadership role
- The critical skills needed to lead and manage change in a challenging environment. How to secure the buy-in and engagement of key stakeholders
- How to build sustainable capacity across a diverse group of schools and settings
- How to build a compelling business case for expansion
- How to ensure that appropriate and effective governance structures and processes are implemented across the organisation



www.bfadventure.org

Contact details

Adrian Richards, CEO

adrian@bfadventure.org

Clare Davison, Marketing Manager

clare@bfadventure.org

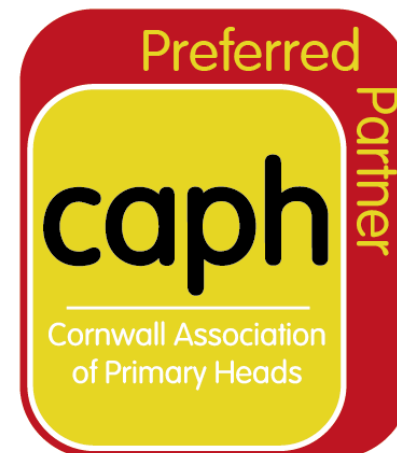
01326 340 912

CAPH member offer

CAPH member schools a 5% discount when using BF Adventure services – Applies to standard Group activity days and 'Alive' programme. Also adhoc discounts on stays and activities.

New for 2017

- **Camping** cabins
- **Indoor activity barn**
- **Camping** - tents pitched and ready for your use or bring your own tents for a discounted option.
- **Self-led orienteering sessions** available from BF Adventure for just £2 per person!
- **Quarrysteering** - This activity is not only great fun but builds all important water confidence throughout the session. By encouraging each other to jump from the highest platforms it is also great for team building.





CCB is the business arm of The Cornwall College Group. CCB offers a wide range of high-quality training and consultancy solutions to help schools/academies achieve better results. They are the largest public provider of Apprenticeships in the South West and the sixth largest in the UK.

Business training solutions

Contact details

Dawn Tyack

dawn.tyack@ccbtraining.co.uk

07785 459740.

CAPH member offer

When booking training, quote code "CAPH" to access potential discounts.



English and maths - Cornwall College are able to help staff or parents that want to improve their levels of English and maths. Attendance could either be at a College campus or we could deliver something in schools to make it more accessible. Please see poster: www.ccbtraining.co.uk/node/45980

Mini Medics – as advertised on Heart radio recently, Mini Medics is a very basic introduction to First Aid and Defibrillation aimed at children between the ages of 8 and 11, but it can suit children of any age. The course is kept at a basic level with no use of confusing terminologies. The course will show complete respect for the child's ability, make it educational and practical, and instil the importance of helping someone who is poorly or injured. www.ccbtraining.co.uk/node/45972



Contact details

Pet Henshaw and Tre Christopher
treandpet@dandelionlearning.co.uk

Pet – 07779337450

Tre – 07792349188

CAPH member offer

Check course listings for reduced
CAPH delegate rates.



We provide a range of courses, bespoke whole school training (INSET, staff meetings and twilights) as well as support for clusters of schools who wish to work together. We also provide in-school support for teachers and school leaders.

- Phonics
- Spelling
- Grammar & sentence level work Developing Reading
- Guided Reading
- Guided Writing
- Improving boys' writing
- Visual Literacy
- Assessment for Learning
- Subject Leader training
- Training for Teaching Assistants
- Storytelling and Talking the Text
- Using the Outdoor Environment to Inspire Writing
- Developing Spoken Language
- Learning styles and developing independent learners
- Poetry
- Engaging 'Hard to Reach' Parents
- Character Education
- Moderation of Reading and Writing
- Supporting End of Key Stage Assessment



www.eschools.co.uk/

Contact

Jon Coleman

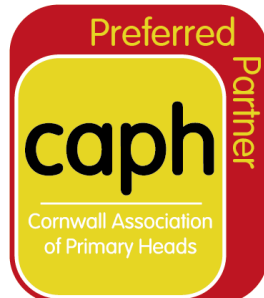
Business Development Manager

hello@eschools.co.uk

0845 557 8070

CAPH member offer

Look out for special offers on website design and training for existing customers



eSchools provides schools with a market leading learning platform (VLE), packed full of features above and beyond that of others available to schools. The platform links with eSchools' custom designed school websites.





ict4 specialise in working with schools, helping staff and students to improve outcomes and make the most of their ICT in and out of the classroom.



www.ict4.co.uk

Contact

Jonathan Jenkins

jjenkin@ict4.co.uk

01209 311344.



Offers for CAPH members!

- Free secure recycling collection of old ICT equipment
- Free ICT health check encompassing equipment, admin and curriculum usage, best practices including MIS, data protection and statutory requirements.
- Discount off remote backup services (excluding licenses)
- Discount off managed encryption service.

SIMS Support SLA 2017/2018

'The admin team at St Columb Minor Academy have found the SIMS Support Service offered from ICT4 to be of great benefit. Our calls and queries are always acknowledged and answered swiftly. We have most recently had in house training, looking at 'Discover' and felt it armed us with the ability to produce excellent reports and detailed visual graphical info for teachers and senior leadership. We feel that they are always willing to go above and beyond for us'.

Katy Heaton (St Columb Minor Academy)



www.schools.imattination.co.uk

Contact

Matt Bloomfield, Director

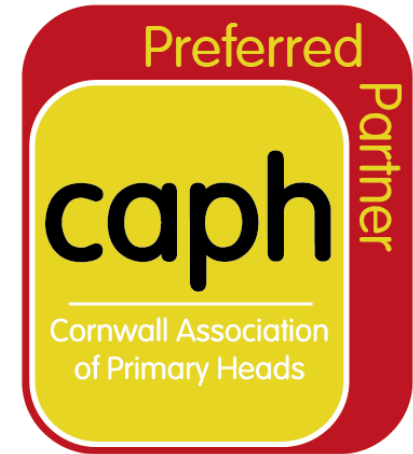
info@imattination.co.uk

01752 514754

Imattination is a specialist company working within the Education sector providing all you need for complete marketing and design solutions. They offer a diverse and comprehensive range of marketing, creative, support and promotional supply services all in an aim to make it quick and easy for you.

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- ✓ Signage & Display
- ✓ Marketing & Promotion
- ✓ Print & Production
- ✓ Websites & Apps.



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10% discount.



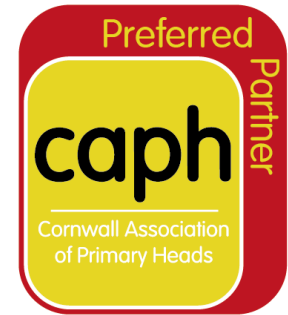
01752 514754

hello@imattination.co.uk

www.imattination.co.uk

@_imattination_ F:/imattination

Michelmores



www.michelmores.com

Contact

Grace Williams, Business
Development Manager

Grace.Williams@michelmores.com

01392 687802

Antony Power, Education Partner

Antony.power@michelmores.com

01392 687713

CAPH Member Offer

CAPH members receive
discounted pricing on JustAsk
and JustHR packages.



How much does it cost
to convert to an
academy?



Holiday Headaches



I am thinking of
disciplining a child with
special educational
needs – what do I need
to take into account?



Can I refuse to take a
pupil on a school trip
because of their
disability?



www.mlifa.co.uk/financial-planning

Contact

Sonja Selby

Independent Financial Advisor

sselby@mlifa.co.uk

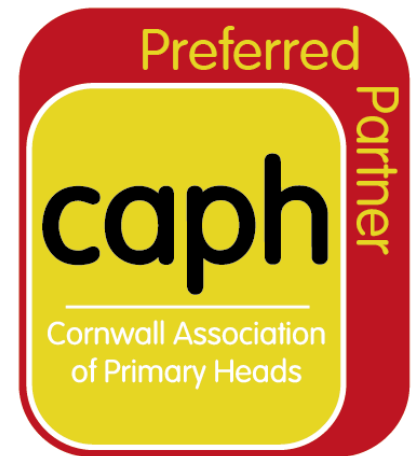
07887 765 877



Thinking of retiring? What do you need to know? Milsted Langdon can provide expert independent advice to make the most of your pension and savings. Contact Sonja to find out more.

CAPH Member Offer

Milsted-Langdon will provide free staff briefings on retirement options and free independent financial planning consultations for all school staff and their families.





CAPH has close links with the NAHT nationally and with the Cornwall branch.

Contact

Helen Collinge, Cornwall Branch
Secretary

Cornwallsw@nahtofficials.org.uk

Cornwall NAHT meeting dates

Friday 23rd June 2017

Friday 3rd November 2017

Friday 23rd February 2018

Friday 6th July 2018

Alice Lemon, Regional Officer

Alice.lemon@naht.org.uk

07970 789685

[@NAHTcornwall](https://twitter.com/NAHTcornwall)





www.learnandgrow.co.uk

Contact

Duncan Smith, Director

enquiries@learnandgrow.co.uk

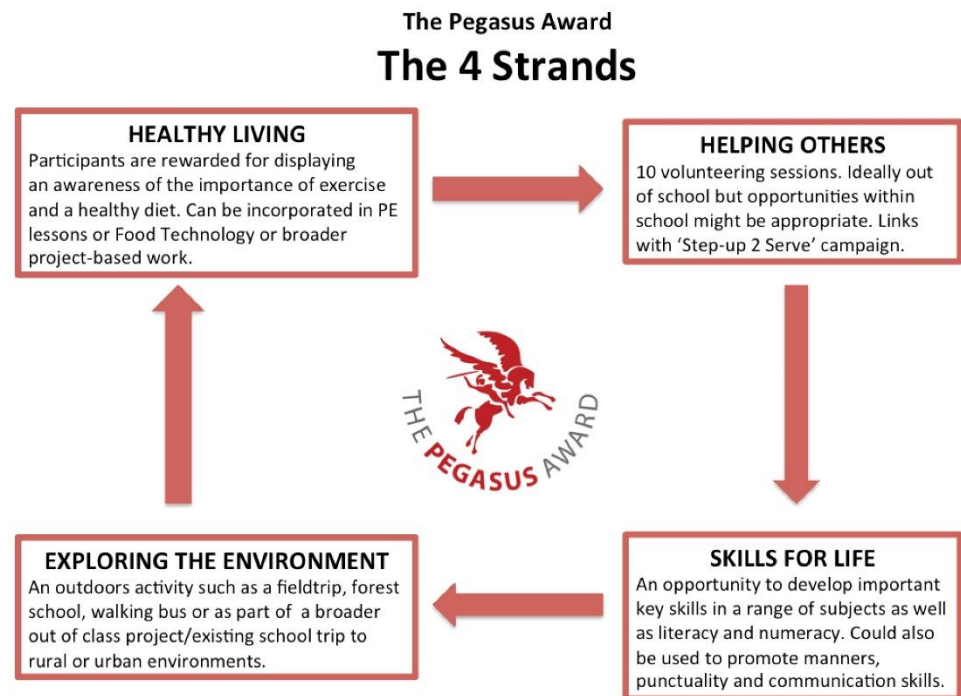
01736 763151

CAPH member offer

CAPH schools receive at 10% discount on the Award affiliation fee.



Pegasus is based on the reward of relative progression across 4 distinct strands: Exploring the Environment; Skills for Life; Exploring the Environment and Helping Others. It is designed to fit into existing schemes of work and so doesn't place an additional workload on teachers and staff and it complements the THRIVE framework and Cornwall's Time 2 Move approach to school PE and sport – including outdoor education.





www.peridotsdc.co.uk

Contact

James Hetherington

james@peridotsdc.co.uk

07848 704 381

CAPH member offer

CAPH schools receive a 10% discount on project management services where possible.

Ladock School classroom extension

- ✓ Planning advice and pre-application scheme drawings
- ✓ Full design and supervision from inception to completion of works on site including administration of works under contract
- ✓ Project management
- ✓ Support in developing capital bids for Condition Improvement or LCVAP funding
- ✓ Building surveys including Quinquennial surveys of churches or education buildings
- ✓ Maintenance plans
- ✓ Defect inspections
- ✓ Over the phone advice
- ✓ Acting as Principal Designers under CDM 2015





At RIO we believe social enterprise has the power to change the world.

We're passionate about solving social problems and by working with individuals, organisations and sectors we harness the power of social enterprise to deliver real and lasting social change.

www.realideas.org

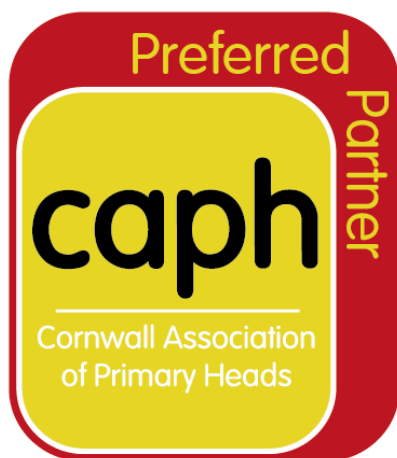
Contact

Jonathan Clitheroe, Head of
Challenge Based Learning

Jonathan.clitheroe@realideas.org

08458 621 288

RIO offer a variety of programmes to support schools, including the Social Enterprise Leaders in Schools training. This programme is a unique package of support designed to meet the needs of schools and develop the skills required to design and run real social enterprise activity within an education setting – the perfect way to deliver inspirational learning, bring in new energy and connections and keep your school at the heart of its community.





www.proper-job.com

Contact

Rob Kellow, Director

helpdesk@proper-job.com

01209 712525

CAPH member offer

CAPH schools receive reduced day rates for work and other discounts dependent on work being carried out.



STATUTORY
COMPLIANCE
WE'VE GOT YOU
COVERED!

WE HAVE A LIMITED NUMBER OF SPACES FROM 1st APRIL 2017... to join our new Property Statutory Compliance Scheme. Simply choose one or all of our compliance services listed and take advantage of the superb discounts for CAPH members!

Call us on 01209 712525 or email helpdesk@proper-job.com



Boiler Servicing & Maintenance

Heating System Servicing & Maintenance

Catering Equipment Servicing & Cleaning

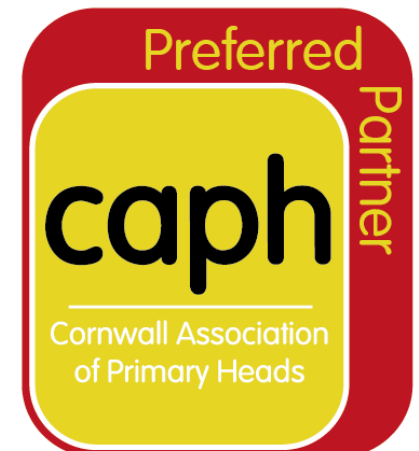
Electrical Fixed Wiring and PAT

Legionella Control

Radon Fan Servicing & Maintenance



- ✓ Plumbing & Heating
- ✓ Electrical
- ✓ Carpentry & Joinery
- ✓ Roofing
- ✓ Painting & Decorating
- ✓ Handyman
- ✓ Masonry & Plastering
- ✓ Roofing
- ✓ Radon Remediation
- ✓ Statutory Compliance



20 YEARS' SERVICE



Schools Advisory Service

Schools Advisory Service provide Staff absence and Maternity insurance... but different!

SAS is the largest provider of staff absence and maternity insurance in the UK. Our unique approach to preventing and reducing staff absence has resulted in 1 in 8 schools across the UK insuring with SAS.

We proactively prevent and reduce staff absence by providing you with the following care to manage absence in your school:

- ✓ Private medical care up to £100,000 per individual for 150 operations
- ✓ Stress counselling service
- ✓ Physiotherapy sessions
- ✓ GP helpline operating 24 hours, 7 days a week
- ✓ Lifestyle Health Screenings from an experience nurse
- ✓ Many, many more!

www.schooladvice.co.uk

Contact

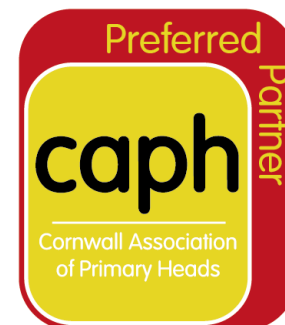
Gemma de Havilland, Director

gemmad@uk-sas.co.uk

01773 814400

CAPH member offer

CAPH schools receive adhoc discounts as applicable.





www.strictlyeducation.co.uk

Contact

Stuart Collard, Sales Director

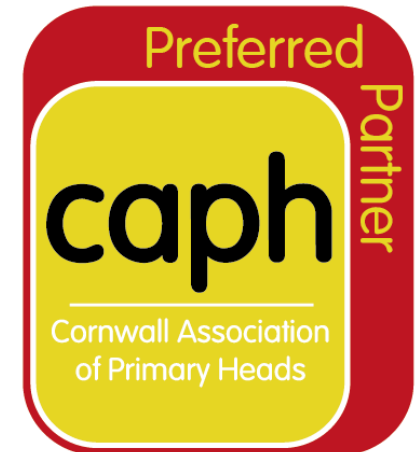
stuart.collard@strictlyeducation.co.uk

01908 208519

CAPH member offer

CAPH schools receive special rates for Strictly Payroll, increasing as the number of schools accessing services increases.

- **Strictly Education Payroll delivers:**
- 24/7 access to online portal
- Dedicated payroll officer
- All reporting and pensions included
- Draft payroll run
- Changes up to 3 days before pay date
- Multi School Access via one log-in for MATs





Team Maintenance Services Ltd operates a well-established specialist service from the heart of Cornwall encompassing all aspects of external grounds maintenance and landscaping.

Key points for schools:

- ✓ Staff are all uniformed, DBS checked and carry identification
- ✓ Trained staff
- ✓ Certified to apply chemicals
- ✓ We provide an annual grounds maintenance schedule
- ✓ We have an excellent health and safety record
- ✓ Accreditation with Safe Contractor and Contractor Plus
- ✓ We will help you make the most of your outdoor classroom

<http://www.teammaintenanceservices.co.uk/school.html>

Contact

Marion Coad, Manager

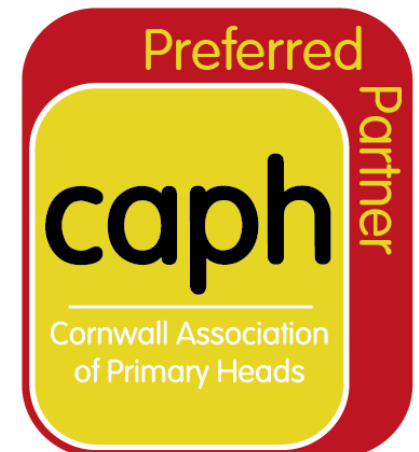
01872 510240

07970 047478

info@tmscornwall.co.uk

CAPH member offer

CAPH schools receive a 5% discount on new grounds maintenance contracts.





www.westcare.net

Contact

Fi Boulton, General Manager

fi@westcare.net

01752 695469

Schools in Cornwall receive preferential rates.

Local business **Westcare Supply Zone** is an experienced, independent company able to provide a wide range of curriculum resources and furniture to suit all requirements and budgets. They have an exclusive catalogue for Devon and Cornwall schools available at <http://www.westcare.net/education-catalogues/>.

A banner advertisement for Westcare Supply Zone. The top half features a close-up photograph of a yellow and black butterfly on purple flowers. In the top left corner of the banner is the Westcare Supply Zone logo. In the top right corner, the text "Call us today" is above the phone number "01752 695469" and the email address "schools@westcare.net". The bottom half of the banner has a white background with the text "Where Business Meets Education™" in orange. Below this, it says "Your one stop shop for Classroom Essentials, Projects, Furniture and Refurbishment. Based in Plymouth, exclusively supplying Devon and Cornwall". At the bottom, it says "Working in Partnership with" followed by logos for PLP (Plymouth Learning Partnership), Exeter Consortium Teaching School Alliance, and CAPH (Cornwall Association of Primary Heads). A small orange butterfly icon is on the right side of the bottom half.

Call us today
01752 695469
schools@westcare.net

Where Business Meets Education™

Your one stop shop for Classroom Essentials, Projects, Furniture and Refurbishment.
Based in Plymouth, exclusively supplying Devon and Cornwall

Working in Partnership with

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Plymouth Learning Partnership

Exeter
CONSORTIUM
TEACHING SCHOOL
ALLIANCE

CAPH
Cornwall Association of Primary Heads





Zenergi is a customer service company specializing in electricity and gas procurement; invoice validation and contract management. Their service will:

- ✓ Provide best value energy contracts.
- ✓ Provide information and choice to provide the best options for each individual school/academy.
- ✓ Bring knowledge and comfort surrounding energy solutions and reduction.
- ✓ Bring calm, order and structure to CAPH members in a complex environment.

www.zenergi.co.uk

Contact

Paul Sheppard, Energy Consultant

paul@zenergi.co.uk

08945 873 4463

