





CAPH preferred partners offer to support to both CAPH and our member schools. As a not-for-profit Community Interest Company our focus is improving our services to schools, offering excellent value for money. Any funds generated go into programmes to support schools and children. Our partnerships are an important part of ensuring the sustainability of CAPH.

We work with partners who:

- ✓ provide financial savings to schools
- ✓ provide an innovative alternative to existing provision
- ✓ provide support for the Board of CAPH CIC
- ✓ work with CAPH to develop workshops, events and training in the local area
- ✓ contribute to CAPH.

**Support during the COVID-19 pandemic – many of our partners are offering free or additional services during the Coronavirus emergency, find details at:**  
<https://bit.ly/caphpartnerscovid19>



CAPH and Babcock Education work together to provide high quality CPD opportunities for school leaders in Cornwall. Babcock has access to an extensive network of leading educational experts who can deliver content in a range of areas including systems management, mental health, assessment, behaviour.

✉ [Wendy.Newton@babcockinternational.com](mailto:Wendy.Newton@babcockinternational.com)

☎ 07568 102728

🌐 [www.babcockldp.co.uk/](http://www.babcockldp.co.uk/)

### **CAPH member offer**

Member schools receive a 5% discount on CPD and training events.

### **An Introduction to Teaching Vocabulary**

**babcock**<sup>TM</sup>



**FREE Online Training**



With many years experience working with young people in crisis, BF can provide a safe space to stabilise, challenge and build skills that impact on long term outcomes.

✉ [eleanor.devenish@bfadventure.org](mailto:eleanor.devenish@bfadventure.org)

☎ 01326 340 912

🌐 [www.bfadventure.org](http://www.bfadventure.org)

### **CAPH member offer**

CAPH member schools get a 5% discount when using BF Adventure services – Applies to standard Group activity days.



BF Adventure provides multi activity days and residentials for schools from throughout Cornwall and beyond.



✉ [clayton.reynolds@brewersgroup.com](mailto:clayton.reynolds@brewersgroup.com)

✉ [dean.bray@brewersgroup.com](mailto:dean.bray@brewersgroup.com)

☎ 07711 441041

☎ 07736 476373

🌐 [www.brewersgroup.com/](http://www.brewersgroup.com/)

## **CAPH member offer**

Adhoc promotions  
available, announced via  
Brucie's Bulletin

Complete Business Solutions are a locally based company with offices in Helston and Plymouth (locally we are still known as Brewers and Martin Luck Group). We employ over 80 staff in the region and already supply hundreds of schools and colleges across Cornwall & Devon.

We aim to provide the 'complete' Offices Supplies solution. We specialise in several key areas:

- Office & Classroom Supplies
- Paper, Inks & Toner
- Offices & Classroom Furniture
- Promotional products (such as printed pens & keyrings)
- Workwear & PPE (from a polo shirt to a pair of safety boots)
- Janitorial items
- Catering Supplies.



✉ [treandpet@dandelionlearning.co.uk](mailto:treandpet@dandelionlearning.co.uk)

☎ 07792349188

🌐 [www.dandelionlearning.co.uk](http://www.dandelionlearning.co.uk)

### **CAPH member offer**

Check course listings for reduced CAPH delegate rates.

Dandelion Learning provide a range of courses, bespoke whole school training (INSET, staff meetings and twilights) as well as support for clusters of schools who wish to work together. We also provide in-school support for teachers and school leaders.

### **Selected 2020 training available**

#### **Lessons from Top Performing Education Systems**

Lucy Crehan author of 'Cleverlands, The secrets behind the success of the world's education superpowers' on Thursday 2nd July 2020, Bedruthan Hotel, Newquay

#### **B is for Boys! Raising boys' engagement and attainment in the Early Years**


Alistair Bryce Clegg is back!  
Thursday 18th June 2020 at Bedruthan Hotel, Newquay





eSchools provides schools with a market leading learning platform (VLE), packed full of features above and beyond that of others available to schools. The platform links with eSchools' custom designed school websites.

 [hello@eschools.co.uk](mailto:hello@eschools.co.uk)

 0845 557 8070

 [www.eschools.co.uk/](http://www.eschools.co.uk/)

### **CAPH member offer**

CAPH members receive a discount on annual website costs.

A stylized illustration of a man and a woman. The man has brown hair, wears glasses, a blue shirt, and a dark tie. The woman has blonde hair and wears a dark blue top. They are positioned on the left side of a purple rectangular banner. The background of the banner is a gradient of purple and pink.

## Parents Evening Bookings

View available times and easily confirm a parents evening schedule with a couple of clicks.

The eSchools logo, featuring the stylized person icon and the word 'eSchools' in a white, sans-serif font.

# ict4

ict4 specialise in working with schools, helping staff and students to improve outcomes and make the most of their ICT in and out of the classroom



✉ [jjenkin@ict4.co.uk](mailto:jjenkin@ict4.co.uk)

☎ 01209 311344

🌐 [www.ict4.co.uk](http://www.ict4.co.uk)

## Offers for CAPH members!

- Free secure recycling collection of old ICT equipment
- Free ICT health check encompassing equipment, admin and curriculum usage, best practices including MIS, data protection and statutory requirements.
- Discount off remote backup services (excluding licenses)
- Discount off managed encryption service.





✉ Professor Tanya Ovenden-Hope  
[cornwall@marjon.ac.uk](mailto:cornwall@marjon.ac.uk)

☎ 01872 303022

🌐 [www.marjon.ac.uk/postgraduate/plymouth-marjon-university-in-truro/](http://www.marjon.ac.uk/postgraduate/plymouth-marjon-university-in-truro/)

### **CAPH Member Offer**

A 10% discount for any staff in CAPH member organisations against full fees for the MA Education and MA Education (Leadership) undertaken with Marjon University Cornwall.

CAPH schools can access university accredited CPD at preferential rates.



Marjon University Cornwall, Truro offers the following part time courses:

- [MA Education](#)
- [MA Education - Leadership](#)
- Postgraduate research degrees (PhD/MPhil)
- Accredited CPD (at degree and masters level, including school based research development)

In 2020-21 we will also be running:

- [MBA Education Level 7 Senior Leader](#)



Milsted Langdon Financial Planning specialise in providing expert, tailor-made independent advice for teachers throughout the UK.

✉ Sonja Selby - [sselby@mlifa.co.uk](mailto:sselby@mlifa.co.uk)

☎ 07887 765 877

🌐 [www.ml-fp.co.uk/services/teachers/](http://www.ml-fp.co.uk/services/teachers/)

Contact Sonja Selby, Independent Financial Advisor, to find out more.

### **CAPH Member Offer**

FREE Educational and information seminars run in your school for both Teachers and Support Staff

Helping staff understand how their pension scheme works





✉ [info@oneteamlogic.co.uk](mailto:info@oneteamlogic.co.uk)

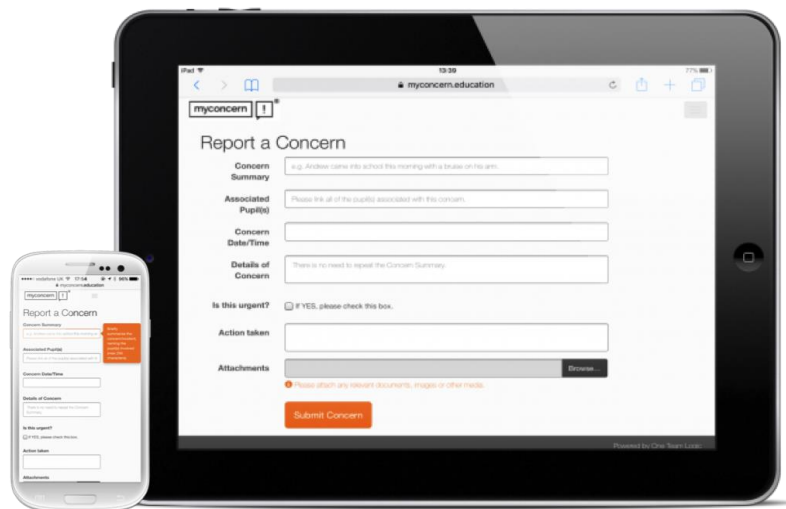
☎ 03306 600 757

🌐 [www.myconcern.co.uk](http://www.myconcern.co.uk)

One Team Logic are first and foremost a safeguarding company. Two of the founding directors are former Senior Police Officers with over 60 years' experience.

**oneteamlogic**  
The Safeguarding Company

One Team Logic have transformed the recording and management of safeguarding concerns. MyConcern is their secure and trusted, Queen's Award-winning child protection software which is used by schools and other organisations across the UK, and globally.



### **CAPH member offer**

One Team Logic offers a discount on the annual subscription to MyConcern for all CAPH members.



CAPH has close links with the NAHT nationally and with the Cornwall branch.

**Contact**

Helen Collinge, Cornwall Branch  
Secretary

[Cornwallsw@nahtofficials.org.uk](mailto:Cornwallsw@nahtofficials.org.uk)

Ian Bruce, Pastoral Support

[arekid31@aol.com](mailto:arekid31@aol.com)

07860 146774

[@NAHTcornwall](https://www.instagram.com/NAHTcornwall)



# OXFORD

## UNIVERSITY PRESS

As part of one of the world's greatest universities, we are committed to helping improve the lives of young people. It is why 100% of the money we make is reinvested into education and research, championing a love of learning across the world.

✉ [prem.hirani@oup.com](mailto:prem.hirani@oup.com)

☎ 07786 662328

🌐 <https://global.oup.com/education/?region=uk>

### CAPH member offer

Discounts available on:

- KS3/KS4/KS5 student books and Kerboodle (digital resources)
  - KS3/KS4/KS5 Revision guides and workbooks
  - All Primary Print resources
- + termly special discounts



Supporting you  
with closing  
the word gap

Helen Prince webinar







## Helping you to take your lessons in a different direction!

Pirate FM Education and Training was set up in order to allow us to work with the local community. Our aim is to provide services that allow others to learn a range of skills relating to the media industries, ranging from Journalism and Podcast creation to Graphic Design and Video Production.

✉ [jon.roberts@piratefm.co.uk](mailto:jon.roberts@piratefm.co.uk)  
🌐 [www.piratefmedutrain.co.uk](http://www.piratefmedutrain.co.uk)

### Audiobook Workshop

The perfect class project to enhance speaking and listening skills through collaborative work, while providing you with a great, shareable class resource.

While we run a range of workshops, we can also create bespoke content to fit any particular need, so feel free to get in touch.





✉ [info@realideas.org](mailto:info@realideas.org)

☎ 08458 621 288

🌐 [www.realideas.org](http://www.realideas.org)



At RIO we believe social enterprise has the power to change the world.

We're passionate about solving social problems and by working with individuals, organisations and sectors we harness the power of social enterprise to deliver real and lasting social change.

RIO runs the **Connected Schools Programme**, an innovative model of working with schools and communities to create an environment for which 'Connected Schools' can emerge and support local communities to tackle local problems.

RIO is the Arts Council Bridge Organisation for the South-West, and can support with the Artsmark and Arts Award.

20 YEARS' SERVICE



Schools Advisory Service

✉ [sales@uk-sas.co.uk](mailto:sales@uk-sas.co.uk)

☎ 01773 814400

🌐 [www.schooladvice.co.uk](http://www.schooladvice.co.uk)

**Mental Health Support available for all Staff**

**NEW to  
SAS Policies  
Thrive App**



Schools Advisory Service



## Whole School Wellbeing & Staff Absence Insurance cover from SAS

### Four Distinct Policy Options

- **Schools Advisory Service** – the most comprehensive staff absence insurance
- **Absence Insurance Services** – our cost saving option for restrictive budgets
- **NAHT Wellness & Protect** – wellbeing support with additional support for NAHT member absences
- **Budget Overspend** – absence insurance with a lower initial outlay for schools



## SEN Services Southwest



[senservicessw@gmail.com](mailto:senservicessw@gmail.com)



07913 179125 or 07854110297



<http://www.senservices.co.uk>

### **CAPH member offer**

5% discount on all service costs

We are qualified Psychologists, teachers and SENCos with a combined experience of over forty years working in education and have a profound understanding of how to support children and young people with disabilities and special educational needs, and their families. We have a wide range of knowledge of SEND provision and support in EYFS, Primary and Secondary settings, as well as the SEN Code of Practice.

### **Available training:**

- Planning, delivering and monitoring the impact of interventions
- Effective activities to address specific barriers to learning in Literacy & Numeracy
- Understanding and supporting pupils with ADHD



[info@tmscornwall.co.uk](mailto:info@tmscornwall.co.uk)



01872 510240, 07970 047478



<https://www.tmscornwall.co.uk/>



## CAPH member offer

CAPH schools receive a 5% discount on new grounds maintenance contracts.

Team Maintenance Services Ltd operates a well-established specialist service from the heart of Cornwall encompassing all aspects of external grounds maintenance and landscaping.

### Key points for schools:

- ✓ Staff are all uniformed, DBS checked and carry identification
- ✓ Trained staff
- ✓ Certified to apply chemicals
- ✓ Annual grounds maintenance schedule
- ✓ Excellent health and safety record
- ✓ Accreditation with Safe Contractor and Contractor Plus
- ✓ We will help you make the most of your outdoor classroom








 <https://schoolleaders.thekeysupport.com/>

 [jorin.terrasse@thekeysupport.com](mailto:jorin.terrasse@thekeysupport.com)

 0800 061 4500; 07533 343081

 The Key  
for School Leaders

 The Key  
for School Governors


### **CAPH member offer**

Exclusive discounted rate for The Key for School Leaders & The Key for School Governors - buy one service and you get a 15% discount; buying both services means you'll get 20% off. Available until 31st July 2020. Sign up here -

<https://resources.thekeysupport.com/caph-offer-2019-join>

Download your free resource:

 The Key

**Headteachers and  
the governing board:  
working together** 



 <https://wolferstans.com/business-services/education/>

 [James Twine - jtwine@wolferstans.com](mailto:jtwine@wolferstans.com)

 01752 292351

Wolferstans are education law specialists providing a complete service for local schools. The services we offer include; ongoing human resources/employment law support, education law, SEND Tribunals, Employment Tribunals, Academy conversions and MAT mergers/expansion projects in addition to expertise and experience of handling complaints to the ICO and Subject Access Requests.

### **CAPH member offer**

Wolferstans offer termly legal & employment seminars for CAPH member schools. CAPH schools also receive a discount on all quotations.

Wolferstans also provide legal support to CAPH CIC.



## Energy designed around you

We have a wealth of knowledge with the utilities industry and our aim is getting the best value for **you** with a strong focus on customer service. We understand the frustrations of School Business Leaders and you'll be comforted to know that our competitive pricing is procured through an OJEU compliant framework.

We'll remove the stress of procurement, getting the most cost-effective utility pricing, and help you balance your budgets, manage your bills, invoicing, contracts and suppliers along with our range of technical services.

✉ [michelle@zenergi.co.uk](mailto:michelle@zenergi.co.uk)

☎ 023 8028 6300

🌐 [www.zenergi.co.uk](http://www.zenergi.co.uk)



<https://parentpower.zenergi.co.uk/>