



zenergi



Business training solutions



Michelmores





CAPH and Babcock Education work together to provide high quality CPD opportunities for school leaders in Cornwall. Babcock has access to an extensive network of leading educational experts who can deliver content in a range of areas including systems management, mental health, assessment, behaviour.

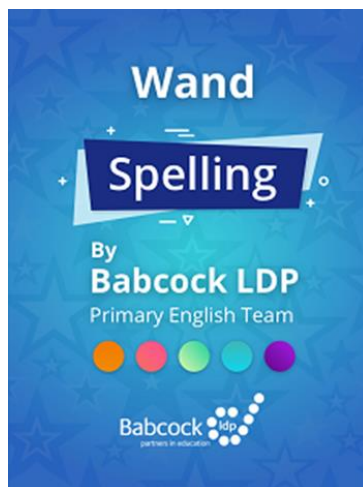
✉ [Wendy.Newton@babcockinternational.com](mailto:Wendy.Newton@babcockinternational.com)

☎ 07568 102728

🌐 <https://www.babcockldp.co.uk/>

### **CAPH member offer**

Member schools receive a 5% discount on CPD and training events.



**babcock**<sup>TM</sup>



**FREE Online Training**



With many years experience working with young people in crisis, BF can provide a safe space to stabilise, challenge and build skills that impact on long term outcomes.

✉ [eleanor.devenish@bfadventure.org](mailto:eleanor.devenish@bfadventure.org)

☎ 01326 340 912

🌐 [www.bfadventure.org](http://www.bfadventure.org)

### **CAPH member offer**

CAPH member schools get a 5% discount when using BF Adventure services – Applies to standard Group activity days.



BF Adventure provides multi activity days and residentials for schools from throughout Cornwall and beyond.



✉ [clayton.reynolds@brewersgroup.com](mailto:clayton.reynolds@brewersgroup.com)

✉ [dean.bray@brewersgroup.com](mailto:dean.bray@brewersgroup.com)

☎ 07711 441041

☎ 07736 476373

🌐 [www.brewersgroup.com/](http://www.brewersgroup.com/)

## **CAPH member offer**

Adhoc promotions  
available, announced via  
Brucie's Bulletin

Complete Business Solutions are a locally based company with offices in Helston and Plymouth (locally we are still known as Brewers and Martin Luck Group). We employ over 80 staff in the region and already supply hundreds of schools and colleges across Cornwall & Devon.

We aim to provide the 'complete' Offices Supplies solution. We specialise in several key areas:

- Office & Classroom Supplies
- Paper, Inks & Toner
- Offices & Classroom Furniture
- Promotional products (such as printed pens & keyrings)
- Workwear & PPE (from a polo shirt to a pair of safety boots)
- Janitorial items
- Catering Supplies.



## ***Business training solutions***

✉ [chris.white@ccbtraining.co.uk](mailto:chris.white@ccbtraining.co.uk)

☎ 07979780253

🌐 [www.ccbtraining.co.uk](http://www.ccbtraining.co.uk)

### **CAPH member offer**

When booking training, quote code "CAPH" to access potential discounts.

**CCB is the business arm of The Cornwall College Group.** CCB offers a wide range of high-quality training and consultancy solutions to help schools/academies achieve better results. They are the largest public provider of Apprenticeships in the South West and the sixth largest in the UK.

Thinking about taking on an Apprentice or converting an existing staff member to an Apprenticeship? Are you paying the Apprenticeship Levy? Cornwall College Business (CCB) has a wide range of Apprenticeships available to you. For more details visit:

[www.ccbtraining.co.uk/ccb/apprenticeships](http://www.ccbtraining.co.uk/ccb/apprenticeships)

Apprenticeships on offer include:

- ✓ Accounting
- ✓ ICT
- ✓ Lab Technician
- ✓ Management Development
- ✓ Supporting Teaching & Learning
- ✓ Early Years Educator
- ✓ PE & School Sport



# Cornwall Waste Solutions




## **CWS – CAPH Waste Support Initiative**

Working in partnership with Cornwall Waste Solutions, CAPH is able to offer schools a one-stop shop for dry, liquid, hazardous waste & recycling services.

- ✓ A free waste audit to ensure that you are only paying for what you need, and have the right materials going in general waste and recycling bins.
- ✓ Transparent pricing, with consistent rates for all schools joining the initiative
- ✓ Invoice validation and checking, including advice on how to eliminate overweight and contamination charges.

 [michelle@caph.org.uk](mailto:michelle@caph.org.uk)

 01726 212892

 [www.caph.org.uk/web/cornwall\\_waste\\_solutions/223910](http://www.caph.org.uk/web/cornwall_waste_solutions/223910)



Dandelion Learning provide a range of courses, bespoke whole school training (INSET, staff meetings and twilights) as well as support for clusters of schools who wish to work together. We also provide in-school support for teachers and school leaders.

✉ [treandpet@dandelionlearning.co.uk](mailto:treandpet@dandelionlearning.co.uk)

☎ 07792349188

🌐 [www.dandelionlearning.co.uk](http://www.dandelionlearning.co.uk)

### CAPH member offer

Check course listings for reduced CAPH delegate rates.




## Developing Early Reading





eSchools provides schools with a market leading learning platform (VLE), packed full of features above and beyond that of others available to schools. The platform links with eSchools' custom designed school websites.

 [hello@eschools.co.uk](mailto:hello@eschools.co.uk)

 0845 557 8070

 [www.eschools.co.uk/](http://www.eschools.co.uk/)

### CAPH member offer

CAPH members receive a discount on annual website costs.

## Why choose us?

The eSchools team will support you throughout the set-up process and beyond, to ensure you are getting the very best from your website. Through your input, we will strive to create a unique and striking design to best showcase the activities of your school. Our easy to use tools and training will give you confidence to manage and add content.



### Consult

We'll determine your needs and offer a range of options for you to decide the best way to promote your school



### Design

We'll work with you to ensure the website and/or VLE matches your expectations; you're in control of the look and feel of your product.



### Build

Once you have approved your design we'll put it all together ready for you to add the content as you need to.



### Care

You'll receive training on how to use the content management system, and we'll continue to look after you once your product has been delivered.



# ict4

ict4 specialise in working with schools, helping staff and students to improve outcomes and make the most of their ICT in and out of the classroom



✉ [jjenkin@ict4.co.uk](mailto:jjenkin@ict4.co.uk)

☎ 01209 311344

🌐 [www.ict4.co.uk](http://www.ict4.co.uk)

## Offers for CAPH members!

- Free secure recycling collection of old ICT equipment
- Free ICT health check encompassing equipment, admin and curriculum usage, best practices including MIS, data protection and statutory requirements.
- Discount off remote backup services (excluding licenses)
- Discount off managed encryption service.



# Michelmores



[Grace.Williams@michelmores.com](mailto:Grace.Williams@michelmores.com)



01392 687713



[www.michelmores.com](http://www.michelmores.com)

## CAPH Member Offer

Michelmores run regular free seminars on key topics for CAPH members



JUSTASK

JUSTHR

JUST  
COSEC



JUSTPR



Milsted Langdon Financial Planning specialise in providing expert, tailor-made independent advice for teachers throughout the UK.

✉ Sonja Selby - [sselby@mlifa.co.uk](mailto:sselby@mlifa.co.uk)

☎ 07887 765 877

🌐 [www.ml-fp.co.uk/services/teachers/](http://www.ml-fp.co.uk/services/teachers/)

Contact Sonja Selby, Independent Financial Advisor, to find out more.

### **CAPH Member Offer**

FREE Educational and information seminars run in your school for both Teachers and Support Staff

Helping staff understand how their pension scheme works





✉ [info@oneteamlogic.co.uk](mailto:info@oneteamlogic.co.uk)

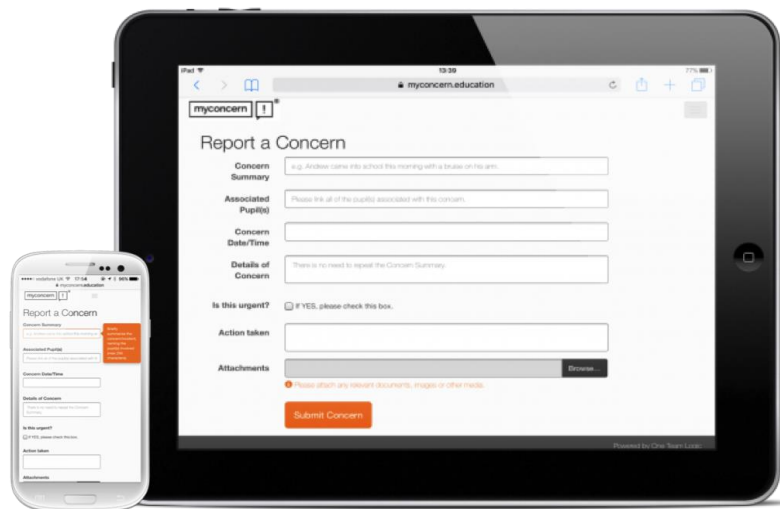
☎ 03306 600 757

🌐 [www.myconcern.co.uk](http://www.myconcern.co.uk)

One Team Logic are first and foremost a safeguarding company. Two of the founding directors are former Senior Police Officers with over 60 years' experience.

**oneteamlogic**  
The Safeguarding Company

One Team Logic have transformed the recording and management of safeguarding concerns. MyConcern is their secure and trusted, Queen's Award-winning child protection software which is used by schools and other organisations across the UK, and globally.



### **CAPH member offer**

One Team Logic offers a discount on the annual subscription to MyConcern for all CAPH members.



CAPH has close links with the NAHT nationally and with the Cornwall branch.

### **Contact**

Helen Collinge, Cornwall Branch  
Secretary

[Cornwallsw@nahtofficials.org.uk](mailto:Cornwallsw@nahtofficials.org.uk)

Ian Bruce, Pastoral Support

[ian@caph.org.uk](mailto:ian@caph.org.uk)

07860 146774

[@NAHTcornwall](https://www.facebook.com/NAHTcornwall)





# OXFORD

## UNIVERSITY PRESS

As part of one of the world's greatest universities, we are committed to helping improve the lives of young people. It is why 100% of the money we make is reinvested into education and research, championing a love of learning across the world.

 [prem.hirani@oup.com](mailto:prem.hirani@oup.com)

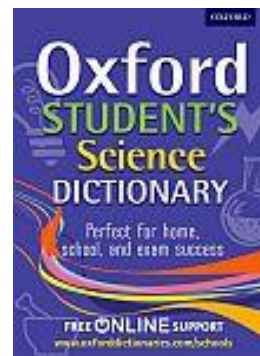
 07786 662328

 <https://global.oup.com/education/?region=uk>

### CAPH member offer

Discounts available on:

- KS3/KS4/KS5 student books and Kerboodle (digital resources)
  - KS3/KS4/KS5 Revision guides and workbooks
  - All Primary Print resources
- + termly special discounts





✉ [jon.roberts@piratefm.co.uk](mailto:jon.roberts@piratefm.co.uk)

🌐 [www.piratefmedutrain.co.uk](http://www.piratefmedutrain.co.uk)

## Audiobook Workshop

The perfect class project to enhance speaking and listening skills through collaborative work, while providing you with a great, shareable class resource.

While we run a range of workshops, we can also create bespoke content to fit any particular need, so feel free to get in touch.

## Helping you to take your lessons in a different direction!

Pirate FM Education and Training was set up in order to allow us to work with the local community. Our aim is to provide services that allow others to learn a range of skills relating to the media industries, ranging from Journalism and Podcast creation to Graphic Design and Video Production.





✉ [Jonathan.clitheroe@realideas.org](mailto:Jonathan.clitheroe@realideas.org)

☎ 08458 621 288

🌐 [www.realideas.org](http://www.realideas.org)



At RIO we believe social enterprise has the power to change the world.

We're passionate about solving social problems and by working with individuals, organisations and sectors we harness the power of social enterprise to deliver real and lasting social change.

RIO runs the **Connected Schools Programme**, an innovative model of working with schools and communities to create an environment for which 'Connected Schools' can emerge and support local communities to tackle local problems.

RIO is the Arts Council Bridge Organisation for the South-West, and can support with the Artsmark and Arts Award.



✉ [helpdesk@proper-job.com](mailto:helpdesk@proper-job.com)

☎ 01209 712525

🌐 [www.proper-job.com](http://www.proper-job.com)

- ✓ Design and Build
- ✓ Plumbing & Heating
- ✓ Electrical
- ✓ Carpentry & Joinery
- ✓ Roofing
- ✓ Painting & Decorating
- ✓ Handyman
- ✓ Masonry & Plastering
- ✓ Roofing
- ✓ Radon Remediation
- ✓ Statutory Compliance



### **CAPH member offer**

CAPH schools receive reduced day rates for work and other discounts dependent on work being carried out.



20 YEARS' SERVICE



Schools Advisory Service

✉ [ruth@uk-sas.co.uk](mailto:ruth@uk-sas.co.uk)

☎ 07837 646239

🌐 [www.schooladvice.co.uk](http://www.schooladvice.co.uk)

## CAPH member offer

Staff Absence Group Buy Scheme (GBS) for CAPH members available.

## New for 2019

Video Counselling – 24/7

Speech & Language Therapy

Be a Champion Programme with Jamie Peacock

## Staff Absence & Maternity Insurance cover from SAS







## SEN Services Southwest



[senservicessw@gmail.com](mailto:senservicessw@gmail.com)



07913 179125 or 07854110297



<http://www.senservices.co.uk>

### **CAPH member offer**

5% discount on all service costs

We are qualified Psychologists, teachers and SENCos with a combined experience of over forty years working in education and have a profound understanding of how to support children and young people with disabilities and special educational needs, and their families. We have a wide range of knowledge of SEND provision and support in EYFS, Primary and Secondary settings, as well as the SEN Code of Practice.

### **Upcoming training:**

- Planning, delivering and monitoring the impact of interventions
- Effective activities to address specific barriers to learning in Literacy & Numeracy
- Understanding and supporting pupils with ADHD



 <https://schoolleaders.thekeysupport.com/>

 [enquiries@thekeysupport.com](mailto:enquiries@thekeysupport.com)


 0800 061 4500

 The Key  
for School Leaders

 The Key  
for School Governors

Download your free resource:

 The Key

Headteachers and  
the governing board:  
working together 

### **CAPH member offer**

Exclusive discounted rate for The Key for School Leaders & The Key for School Governors, additional discount when purchasing both services. Available until 30<sup>th</sup> April 2020.



[info@tmscornwall.co.uk](mailto:info@tmscornwall.co.uk)



01872 510240, 07970 047478



<https://www.tmscornwall.co.uk/>



## CAPH member offer

CAPH schools receive a 5% discount on new grounds maintenance contracts.

Team Maintenance Services Ltd operates a well-established specialist service from the heart of Cornwall encompassing all aspects of external grounds maintenance and landscaping.

### Key points for schools:

- ✓ Staff are all uniformed, DBS checked and carry identification
- ✓ Trained staff
- ✓ Certified to apply chemicals
- ✓ Annual grounds maintenance schedule
- ✓ Excellent health and safety record
- ✓ Accreditation with Safe Contractor and Contractor Plus
- ✓ We will help you make the most of your outdoor classroom





## Energy designed around you

We have a wealth of knowledge with the utilities industry and our aim is getting the best value for **you** with a strong focus on customer service. We understand the frustrations of School Business Leaders and you'll be comforted to know that our competitive pricing is procured through an OJEU compliant framework.

We'll remove the stress of procurement, getting the most cost-effective utility pricing, and help you balance your budgets, manage your bills, invoicing, contracts and suppliers along with our range of technical services.

✉ [paul@zenergi.co.uk](mailto:paul@zenergi.co.uk)

☎ 023 8028 6300

🌐 [www.zenergi.co.uk](http://www.zenergi.co.uk)



<https://parentpower.zenergi.co.uk/>