





# Arena Pricing Structure with Membership Plus

Description as 2018-2019

# Background - Who are Arena?

Arena is a successful School Sports Partnership which was established in 2011, as a legacy of the Callington School Sport Partnership. We have been successfully developing and delivering PE and School Sport support programmes to schools in North and East Cornwall and beyond for the past 6 years. We have a team of experienced, enthusiastic and dedicated primary practitioners who specialise in PE and Outdoor Learning. We can provide a range of high quality bespoke packages to meet the needs of your school.

NEW FOR 2018-2019		
Linked to Key Indicators 1 and 2	Sugar Smart Leaders Top Up Session This top up programme is aimed at your young Sugar Smart Leaders that attended the full course of Sugar Smarts Leaders during 2017-2018. The session will review the programme and act as a refresher for your leaders going forward into the new academic year.	£250 - 3 hour course delivered in $\frac{1}{2}$ a day
Linked to Key Indicators 1 and 2	Teaching Assistant Sugar Smart Training How can you increase 30 active minutes in your playground? This course will support TAs and meal time assistants in supporting the delivery of active games in playtimes and lunchtimes and how to support the playground leaders/sugar smart leaders programme.	£250 - 3 hour course delivered in ½ a day
Linked to Key Indicators 2 and 3	Impact and Evidence Day  This programme will support you in completing your impact and evidence reporting of your PE and SS Primary Premium funding. A member of the team will spend half a day at your school establishing the baseline data, implementing data collection and creating a PE action plan at the beginning of the academic year, with a follow up half a day during the Spring term to support you with the collection and collation of your evidence.	Cost - £400
Linked to Key Indicators 1 and 2	Playground Leaders  This is a new and improved 6 hour course which will train and support playground leaders in the delivery of playground games and activities for their peers and support you as a school in the delivery of 30 active minutes per day.	Cost - £350
Linked to Key Indicators 1 and 2	Imoves  This is a fun and interactive programme which will provide you with an online resource. It is a digital platform with over 1000 curriculum based active literacy and maths lessons, includes daily challenges and alternative activities including pilates, yoga and many more. A fun and easy way to increase activity in your school. Discounts available for the resource package through Arena.	£400 – Whole day £250 – Half day







Linked to Key Indicators 2 and 4	Maths/Literacy Trail in a Day Are you completing the daily mile challenge? Could you improve this trail to impact on whole school targets? We can work with a group of children to develop a maths trail in a day. From fraction walls and stepping stones to geometric seating. As a result of the day we will leave a legacy trail which can be used to increase the number of children active for 30 minutes and developing their literacy/maths.	£450 (there maybe a small charge for resources)
Linked to Key Indicators 2 and 4	Wild Tribe Resource Bank We can produce a range of resources for your school from mud kitchens to music walls, multiplication trees and other smaller resources to help develop your outdoor learning. Full details of this will be available from September.	Individual price list available from September 2018
Linked to Key Indicators 2 and 4	Outdoor Interventions for Maths and Literacy How can you engage children in Maths and Literacy? Get them outdoors. If children are not engaging in these subjects in the classroom they may engage outdoors! This programme is aimed at working with children who require support in maths and literacy intervention. We can work with up to 3 groups in an afternoon and deliver a fun engaging and active maths and literacy programme which will not only develop the children's skills in maths and literacy but could also be used as an opportunity to upskill TAs who are leading intervention groups. A fun and interactive way of delivering an active maths and literacy programme with whole school impact.	Bronze: 6 week course based on a 2 hour block - £700 Silver: 12 week course based on a 2 hour block - £1400 Gold: An academic year based on 36 weeks based on a 2 hour block - £4200
	Healthy Active Lifestyles Sugar Smart	
	nse to a significant increase in the rise of both obesity and diabete d a range of programmes which are all aimed at encouraged chi Smart.	
Linked to Key Indicators 1, 2 and 4	Sugar Smart Minis  This programme is aimed at children age 4–7 (Key stage 1). It can be delivered through a range of sports including tag rugby, dance, balanceability, mini tennis and mini fencing.  This can be delivered as a 2 hour curriculum session or a 1 hour curriculum session with a 1 hour after school or as an after school club. The aim is to teach children in a fun and interactive way to be Sugar Smart at the same time as engaging in fun sports activities. Children will be awarded a certificate on gaining Sugar Smart Mini status.	Bronze: £500 - 5 hour course delivered in a day NEW FOR 2018-2019 Silver: 6 week course (1 hour curriculum plus 1 hour after school) - £700 Gold: 12 week after school club - £1400
Linked to Key Indicators 1 and 2	Sugar Smart Leaders  How Sugar Smart are the children in your school? Do they have the knowledge to make smart choices when it comes to choosing snacks, packed lunches or main meals? Do they regularly eat a balanced diet? This programme is aimed at teaching children to become Sugar Smart, organising activities for younger children/peers to encourage them to be Sugar Smart and promoting healthy choices and physical activity in your school. This can also support you in gaining healthy schools status as it could be used as a case study in your	Bronze: £400 - 5 hour course delivered in a day Silver: 6 week course - £700 2 hours per week in curriculum time Gold: 12 week course - £1400 2 hours per week in curriculum time







Linked to Key Indicators 1 and 2	Sugar Smart 30–30 Active Minutes Per Day How can you increase the number of children in your school to be active for 30 minutes per day? Could you improve your outside/inside space to promote daily physical activity? Could it be included in your curriculum in an innovative way? We will spend a day at your school looking at ways to improve physical activity and how your school can increase the number of active minutes for your children. As a result we will obtain quotes if required, produce a report for your school which will include recommendations for next steps, guidance and support on implementation.	Cost - £400
Linked to Key Indicators 1 and 2	Sugar Smart Buddies  This programme is aimed at supporting you in engaging parents in the Sugar Smart programme. We will run a workshop or a number of workshops which will enable your children to work alongside their parents in a fun and interactive way, promoting parental engagement at your school together with health and well-being with the ultimate goal of producing Sugar Smart buddies to support your children to become Sugar Smart.	Half day workshop - £250 (can be delivered as a twilight session)  Full day workshop - £350
Linked to Key Indicators 1 and 2	Health and Well-Being MOT  What does health and well-being look like in your school? Do you know the next steps you need to take? We will provide a day of support in your school which you can design to meet the needs of H&WB in your school. This can include pupil/staff conferencing, health audits, curriculum mapping, support in developing health and well-being days/weeks, activity plans to increase 30 active minutes for your children and guidance in accessing accreditation and/or funding for your commitment to health and well-being.	Cost - £400
Linked to Key Indicators 1, 2 and 4	Healthy Active Lifestyles Package/Health and Well Being Day We can support your school in the delivery of an innovative Health and Well Being Day which will include a range of sports and activities.	A day of activity will usually be a one off charge of £450. However, we will negotiate this with individual schools.
Linked to Key Indicators 1, 2 and 4	Alternative Sports Day We can support your school in the delivery of an innovative Alternative Sports Day which will include a range of sports and activities. This could be in addition to your normal sports day. The Alternative Sports Days can be used for focus groups: Girls Only, Service Pupil Premium, Disengaged Pupils or Pupil Premium.	A day of activity will usually be a one off charge of £450. However, we will negotiate this with individual schools.
Raising Achievements		

#### Raising Achievements

### **Background - Wild Tribe Outdoor Learning**

Based on the principles of forest schools, the Wild Tribe Outdoor Learning programme has been designed to meet the needs of a modern day primary school. This is aimed at schools who are keen to use their outdoor space in a fun and interactive way. The programme successfully meets the needs of the curriculum and provides teachers and teaching assistants with the tools to use the outside in an innovative way with children, teaching them to manage challenge and risks safely. We have a range of units of exploration available for teachers and children to explore.







Linked to Key Indicators 2 and 4	Wild Tribe Explorers  Many children who do not achieve in the classroom will achieve through outdoor learning. This programme is targeted at children who require support in managing their behaviour, developing coping strategies and increasing their emotional resilience in learning. The programme will be tailored to meet the needs of individual children or groups of children and can be delivered in a variety of different packages. This programme could be used as a case study to gain Healthy Schools accreditation/status.	Bronze: 6 week course based on a 2 hour block - £700 Silver: 12 week course based on a 2 hour block - £1400 Gold: An academic year based on 36 weeks based on a 2 hour block - £4200
Linked to Key Indicators 2 and 4	Wild Tribe Rangers  Do you have children in your school who enjoy learning in the outdoors and would like to develop their outdoor skills through leadership? We have developed a programme which promotes leadership skills and encourages children to take a lead role in organising activities for younger children/peers through outdoor learning. On completion of the course they will achieve wild tribe ranger status and will be awarded a certificate and badge.	Bronze Ranger 1 day course (6 hours) - £450 Silver Ranger : 6 week course based on a 2 hour block - £700 Gold Ranger: 12 week course based on a 2 hour block - £1400
Linked to Key Indicators 2 and 4	Wild Tribe Growing Zone  How many children in your school can identify a range of wild flowers, plants, trees and have an understanding of natural habitats (a requirement of science at KS1)? Can they name the parts of a flowering plant and understand the functions of a plant (a requirement of science in KS2)? We have developed an exciting programme which will inspire children at KS1 and KS2 to develop their knowledge of plants, how to grow their own food and the different ways plants can be utilised in a fun and interactive way.	Bronze: 6 week course based on a 2 hour block - £700 Silver: 12 week course based on a 2 hour block - £1400 Gold: 36 week course based on a 2 hour block - £4200
Linked to Key Indicators 2 and 4	Wild Tribe Practitioner Award Whole School Training Are you keen to embed outdoor learning whole school? Do you have a number of staff who would like to train in outdoor learning but have limited time? The 'Wild Tribe Practitioners Award', is a 2 day training course which we can deliver for your school or for a number of schools in your Trust/Academy. We will provide all the equipment and resources that are required. We will also provide an assessment package for teachers who wish to be gain an accreditation for this training.	The cost of this package will be negotiated with the school depending on numbers. Please give us a call to discuss further. Price based or number of teachers attending and the needs of the school/MAT - As a guide: 20 teachers £2225
Linked to Key Indicators 2 and 4	Outdoor Learning Package/Wild Tribe  Based on the principles of forest schools, the Wild Tribe outdoor learning package will provide your school with a 6 week or 12 week block or an academic year of outdoor learning in your school. Each session will be based on 2 hours of training and can be targeted at any age group from foundation to Year 6. We can deliver one or two sessions during this time. Using places other than the classroom for teaching and learning provides a rich multi-faceted resource in which children can manage challenge and risks themselves. We can also link the	Bronze: 6 week course based on a 2 hour block - £700 Silver: 12 week course based on a 2 hour block - £1400 Gold: An academic year based on 36 weeks based on a 2 hour block - £4200

learning to a range of subject areas.







Linked to Key Indicators 2 and 4  Linked to Key Indicators	Wild Tribe Days - English, Maths and other curriculum areas A day in the outdoors delivered through maths, literacy or a topic of your choice. Do you have reluctant writers? Children who are turned off maths? This experience will engage all children and provide you with the opportunity to experience new ideas and observe your children taking part in interactive activities at the same time as learning key skills. We will provide you with follow up activities from the day and inspire your teachers and children to get outdoors and active in key curriculum areas.  Beach or Moor Tribe Activity Day Building on the success of Wild Tribe we will deliver an outdoor learning experience at the beach or on the moorland. We will plan activities linked to literacy, numeracy or your current topic area. Your children will be given the opportunity to take part in	A Wild Tribe Day will usually be a one off charge of £400. However, we will negotiate this with individual schools depending on class sizes.  One off charge of £450. However, we will negotiate this with individual schools
2 and 4	fun and interactive tasks in a fantastic outdoor classroom. This can include a variety of sports too.	depending on class sizes.
Linked to Key Indicators 2 and 4	Wild Tribe Experienced Ranger Days  Do you have an area of your school grounds which is in need of developing? Would you like your children to be involved in the reshaping of the area for outdoor learning but don't know where to start – call in one of our wild tribe rangers they will work with your children in developing the area so it can be used for a range of outdoor learning opportunities.	There will be a one off charge of £400 for this day. However we will negotiate this with individual schools.
Linked to Key Indicators 2 and 4	Wild Tribe Whole School inset training day in Outdoor Learning Do you want to embed outdoor learning across the whole school? We can provide a bespoke whole staff training day in outdoor learning. This could be based on skill development, ideas on linking schemes of work to the outdoors or how to set up an outdoor classroom.	Cost £400 whole day £250 half day
Linked to Key Indicators 2 and 3	Lesson Observation Package  Do you know the quality of the delivery of PE in your school?  This package will provide you with a day of PE lesson observations in your school. The observations can take place alongside your Headteacher and/or your PE subject leader.  You will be provided with a whole school report as a result of the observations and advice and support on the delivery of PE in your school.	Cost - £400
Linked to Key Indicators 2 and 3	Teaching and Learning in PE curriculum – Assessment and Schemes of Work  We will provide a day of support for the whole school focusing on the implementation of the Arena new SOW and the effective curriculum planning and assessment in PE to meet the needs of your school.	Cost-£400
Linked to Key Indicators 2 and 3	Arena MOT in PE Is PE in your school high quality? Do you know the next steps you need to take? We will provide a day of support which you can design to meet the needs of PE in your school. This can include demonstration lessons, joint lesson observations, action planning and curriculum mapping.	Cost £400 whole day £250 half day







Linked to Key Indicators 2 and 3	Arena PE Subject Leaders Award The aim of this qualification is to up skill primary PE subject leaders to lead on the delivery of high quality PE within a primary school setting. This is a 4 day course which will focus on the following areas: The importance of Primary PE, Pedagogy in Primary PE, Leading Teaching & Learning and Sustainable Improvement. This is an accredited qualification.	Cost-£550
	A bid in a day  Does your school need support and help to access funding?  Do you require advice and guidance on what funding is available and how it could support your school in the development of a project? We will build and put together the initial stages of a funding bid for you and will support you through the process to a successful application.	Cost - £450

The above prices are fixed until 4<sup>th</sup> December 2018

All these prices are correct at the time of going to print Oct 2018. Arena reserves the right to amend or make any changes should it be necessary to maintain a high quality service.

## **PE and School Sport**

**Key Indicators** - The Department for Education vision is that all pupils leaving primary school are physically literate and have the knowledge, skills and motivation necessary to equip them for a healthy lifestyle and lifelong participation in physical activity and sport. The objective is to achieve self-sustaining improvement in the quality of PE and sport that delivers high quality provision of a balanced and holistic PE and school sport offer. There are 5 key indicators that schools should expect to see improvement across:

- 1. The engagement of all pupils in regular physical activity the Chief Medical Officer guidelines recommend that all children and young people aged 5 to 18 engage in at least 60 minutes of physical activity a day, of which 30 minutes should be in school
- 2. The profile of PE and sport is raised across the school as a tool for whole-school improvement
- 3. Increased confidence, knowledge and skills of all staff in teaching PE and sport
- 4. Broader experience of a range of sports and activities offered to all pupils
- 5. Increased participation in competitive sport

Please contact Julie Ponting jponting@callingtoncc.net or 07776217411 for more information