



CAPH preferred partners offer to support to both CAPH and our member schools. As a not-for-profit Community Interest Company our focus is improving our services to schools, offering excellent value for money. Any funds generated go into programmes to support schools and children. Our partnerships are an important part of ensuring the sustainability of CAPH.

We work with partners who:

- ✓ provide financial savings to schools
- ✓ provide an innovative alternative to existing provision
- ✓ provide support for the Board of CAPH CIC
- ✓ work with CAPH to develop workshops, events and training in the local area
- ✓ contribute to CAPH.



CAPH and Babcock Education work together to provide high quality CPD opportunities for school leaders in Cornwall. Babcock has access to an extensive network of leading educational experts who can deliver content in a range of areas including systems management, mental health, assessment, behaviour.

✉ [Wendy.Newton@babcockinternational.com](mailto:Wendy.Newton@babcockinternational.com)

☎ 07568 102728

🌐 [www.babcockldp.co.uk/](http://www.babcockldp.co.uk/)

### **CAPH member offer**

Member schools receive a 5% discount on CPD and training events.

[View forthcoming events](#)

## **An Introduction to Teaching Vocabulary**

**babcock**<sup>TM</sup>

**Future  
Learn**



## **FREE Online Training**



With many years experience working with young people in crisis, BF can provide a safe space to stabilise, challenge and build skills that impact on long term outcomes.

✉ [eleanor.devenish@bfadventure.org](mailto:eleanor.devenish@bfadventure.org)

☎ 01326 340 912

🌐 [www.bfadventure.org](http://www.bfadventure.org)

### **CAPH member offer**

CAPH member schools get a 5% discount when using BF Adventure services – Applies to standard Group activity days.



BF Adventure provides multi activity days and residentials for schools from throughout Cornwall and beyond.



# Dandelion Learning

✉ [treandpet@dandelionlearning.co.uk](mailto:treandpet@dandelionlearning.co.uk)

☎ 07792349188

🌐 [www.dandelionlearning.co.uk](http://www.dandelionlearning.co.uk)

## **CAPH member offer**

Check [course listings](#) for reduced CAPH delegate rates.

Dandelion Learning provide a range of courses, bespoke whole school training (INSET, staff meetings and twilights) as well as support for clusters of schools who wish to work together. We also provide in-school support for teachers and school leaders. These can be offered in person or via Zoom.

## **Selected 2020/21 training available**

### **B is for Boys! Raising boys' engagement and attainment in the Early Years**

Alistair Bryce Clegg is back!

Thursday 17th June 2021 at Bedruthan Hotel,  
Newquay

### **Lessons from Top Performing Education Systems**


Lucy Crehan author of 'Cleverlands, The secrets behind the success of the world's education superpowers' on Friday 2<sup>nd</sup> July 2021,  
Bedruthan Hotel, Newquay





eSchools provides schools with a market leading learning platform (VLE), packed full of features above and beyond that of others available to schools. The platform links with eSchools' custom designed school websites.

 [hello@eschools.co.uk](mailto:hello@eschools.co.uk)

 0845 557 8070

 [www.eschools.co.uk/](http://www.eschools.co.uk/)

### **CAPH member offer**

CAPH members receive a discount on annual website costs.

A stylized illustration of a man and a woman. The man has brown hair, wears glasses, a blue shirt, and a dark tie. The woman has blonde hair and wears a dark blue top. They are positioned on the left side of a purple rectangular banner. The background of the banner is a gradient of purple and pink.

## Parents Evening Bookings

View available times and easily confirm a parents evening schedule with a couple of clicks.

The eSchools logo, featuring a stylized blue icon of a person with arms raised, followed by the word 'eSchools' in a bold, blue, sans-serif font.

# ict4

ict4 specialise in working with schools, helping staff and students to improve outcomes and make the most of their ICT in and out of the classroom



✉ [jjenkin@ict4.co.uk](mailto:jjenkin@ict4.co.uk)

☎ 01209 311344

🌐 [www.ict4.co.uk](http://www.ict4.co.uk)

## Offers for CAPH members!

- Free secure recycling collection of old ICT equipment
- Free ICT health check encompassing equipment, admin and curriculum usage, best practices including MIS, data protection and statutory requirements.
- Discount off remote backup services (excluding licenses)
- Discount off managed encryption service.





✉ [judy.allies@janleveragegroup.com](mailto:judy.allies@janleveragegroup.com)

☎ 07835 485622

🌐 [www.jigsawpshe.com/](http://www.jigsawpshe.com/)

### **Offers for CAPH members!**

- ✓ 10% discount on teaching materials available
- ✓ Free sample PSHE (including RSHE) policy available
- ✓ Free training webinars

**Jigsaw**, the mindful approach to PSHE is an established and comprehensive teaching programme, that, in 36 lessons for each year, provides children with their entitlement to PSHE that really equips them for life and learning; fully teaches all the x67 statutory Relationships and Health Education outcomes (with built-in progression and assessment); offers age-appropriate Sex Education; covers all the expectations of the PSHE Association Programme of Study; and provides all the teaching resources needed as well as free updates and ongoing support for teachers.



✉ Professor Tanya Ovenden-Hope  
[cornwall@marjon.ac.uk](mailto:cornwall@marjon.ac.uk)

☎ 01872 303022

🌐 [www.marjon.ac.uk/postgraduate/plymouth-marjon-university-in-truro/](http://www.marjon.ac.uk/postgraduate/plymouth-marjon-university-in-truro/)

### **CAPH Member Offer**

A 10% discount for any staff in CAPH member organisations against full fees for the MA Education and MA Education (Leadership) undertaken with Marjon University Cornwall.

CAPH schools can access university accredited CPD at preferential rates.



Marjon University Cornwall, Truro offers the following part time courses:

- [MA Education](#)
- [MA Education - Leadership](#)
- Postgraduate research degrees (PhD/MPhil)
- Accredited CPD (at degree and masters level, including school based research development)



Milsted Langdon Financial Planning specialise in providing expert, tailor-made independent advice for teachers throughout the UK.

✉ Sonja Selby - [sselby@mlifa.co.uk](mailto:sselby@mlifa.co.uk)

☎ 07887 765 877

🌐 [www.ml-fp.co.uk/services/teachers/](http://www.ml-fp.co.uk/services/teachers/)

Contact Sonja Selby, Independent Financial Advisor, to find out more.

### **CAPH Member Offer**

FREE Educational and information seminars run in your school for both Teachers and Support Staff

Helping staff understand how their pension scheme works





✉ [info@oneteamlogic.co.uk](mailto:info@oneteamlogic.co.uk)

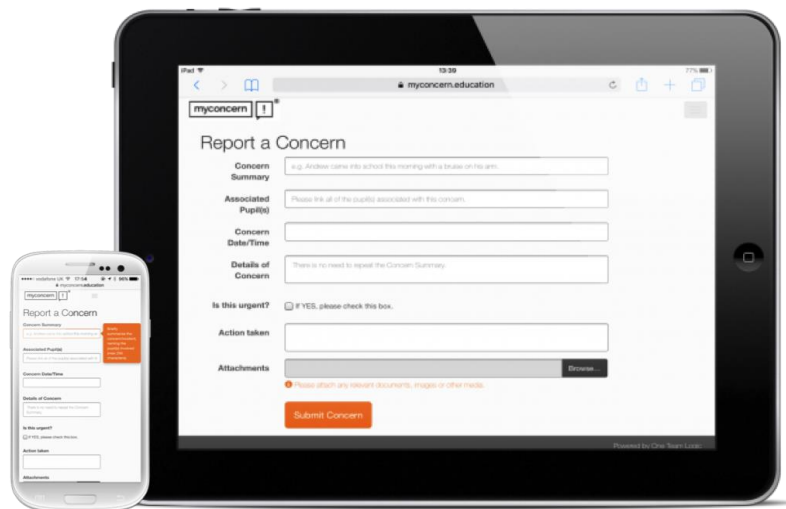
☎ 03306 600 757

🌐 [www.myconcern.co.uk](http://www.myconcern.co.uk)

One Team Logic are first and foremost a safeguarding company. Two of the founding directors are former Senior Police Officers with over 60 years' experience.

**oneteamlogic**  
The Safeguarding Company

One Team Logic have transformed the recording and management of safeguarding concerns. MyConcern is their secure and trusted, Queen's Award-winning child protection software which is used by schools and other organisations across the UK, and globally.



### **CAPH member offer**

One Team Logic offer a discount on the annual subscription to MyConcern for all CAPH members.



CAPH has close links with the NAHT nationally and with the Cornwall branch.

**Contact**

Helen Collinge, Cornwall Branch  
Secretary

[Cornwallsw@nahtofficials.org.uk](mailto:Cornwallsw@nahtofficials.org.uk)

Ian Bruce, Pastoral Support

[arekid31@aol.com](mailto:arekid31@aol.com)

07860 146774

[@NAHTcornwall](https://www.instagram.com/NAHTcornwall)





# OXFORD

## UNIVERSITY PRESS

As part of one of the world's greatest universities, we are committed to helping improve the lives of young people. It is why 100% of the money we make is reinvested into education and research, championing a love of learning across the world.

✉ [prem.hirani@oup.com](mailto:prem.hirani@oup.com)

☎ 07786 662328

🌐 <https://global.oup.com/education/?region=uk>

### CAPH member offer

Discounts available on:

- KS3/KS4/KS5 student books and Kerboodle (digital resources)
  - KS3/KS4/KS5 Revision guides and workbooks
  - All Primary Print resources
- + termly special discounts



Supporting you  
with closing  
the word gap

Helen Prince webinar





✉ [info@realideas.org](mailto:info@realideas.org)

☎ 08458 621 288

🌐 [www.realideas.org](http://www.realideas.org)

## Have you heard about the Government's new Kickstart scheme?

The government have recently announced a new scheme to support unemployed young people called Kickstart - a way to enable businesses to offer job placements for a period of 6 months.

**Kickstart for schools:** We are developing an offer that will support schools to take on Kickstart placements in a way that ensures the process works as easily and simply as possible.

Real Ideas supports organisations all across the South West to deliver excellent cultural education for children and young people.

Real Ideas are leaders in Cultural Education. As the Arts Council Bridge Organisation for the South West of England we work with schools, youth settings and cultural organisations to connect young people with great art and culture.

Our comprehensive suite of support is offered at three levels – information and advice, training and CPD, and in-depth consultancy – all subsidised by Arts Council England. <https://bridge.realideas.org/>

20 YEARS' SERVICE



Schools Advisory Service

✉ [sales@uk-sas.co.uk](mailto:sales@uk-sas.co.uk)

☎ 01773 814400

🌐 [www.schooladvice.co.uk](http://www.schooladvice.co.uk)

**Mental Health Support available for all Staff**

**NEW to  
SAS Policies  
Thrive App**



## Whole School Wellbeing & Staff Absence Insurance cover from SAS

### Four Distinct Policy Options

- **Schools Advisory Service** – the most comprehensive staff absence insurance
- **Absence Insurance Services** – our cost saving option for restrictive budgets
- **NAHT Wellness & Protect** – wellbeing support with additional support for NAHT member absences
- **Budget Overspend** – absence insurance with a lower initial outlay for schools



## SEN Services Southwest



[senservicessw@gmail.com](mailto:senservicessw@gmail.com)



07913 179125 or 07854110297



<http://www.senservices.co.uk>

### **CAPH member offer**

5% discount on all service costs

We are qualified Psychologists, teachers and SENCos with a combined experience of over forty years working in education and have a profound understanding of how to support children and young people with disabilities and special educational needs, and their families. We have a wide range of knowledge of SEND provision and support in EYFS, Primary and Secondary settings, as well as the SEN Code of Practice.

### **Available training:**

- Planning, delivering and monitoring the impact of interventions
- Effective activities to address specific barriers to learning in Literacy & Numeracy
- Understanding and supporting pupils with ADHD





✉ [supplyplus@plpcic.co.uk](mailto:supplyplus@plpcic.co.uk)

☎ 01752 784436

🌐 [www.caph.org.uk/web/information-for-schools/288004](http://www.caph.org.uk/web/information-for-schools/288004)

Supply+ helps our schools recruit the right staff and our supply teachers find permanent employment with no transfer fees for schools.

Supply+ is a unique Teacher Supply & Recruitment Service. We offer regular supply work with fair rates of pay for teachers and reasonable costs for schools.

A collaboration between the Cornwall & Plymouth Primary Heads Associations, our prime motivation is to improve the life chances for all our children. Both are Community Interest Companies serving our member schools.

Supply+ stands apart from other supply agencies and aims to deliver the highest standard of supply teachers with teaching quality as the key focus. We are continually striving to improve the quality of the staff we place and welcome direct feedback and advice from our local Headteachers.



[info@tmscornwall.co.uk](mailto:info@tmscornwall.co.uk)



01872 510240, 07970 047478



<https://www.tmscornwall.co.uk/>



## CAPH member offer

CAPH schools receive a 5% discount on new grounds maintenance contracts.

Team Maintenance Services Ltd operates a well-established specialist service from the heart of Cornwall encompassing all aspects of external grounds maintenance and landscaping.

### Key points for schools:

- ✓ Staff are all uniformed, DBS checked and carry identification
- ✓ Trained staff
- ✓ Certified to apply chemicals
- ✓ Annual grounds maintenance schedule
- ✓ Excellent health and safety record
- ✓ Accreditation with Safe Contractor and Contractor Plus
- ✓ We will help you make the most of your outdoor classroom





 <https://wolferstans.com/business-services/education/>

 [James Twine - jtwine@wolferstans.com](mailto:jtwine@wolferstans.com)

 01752 292351

Wolferstans are education law specialists providing a complete service for local schools. The services we offer include; ongoing human resources/employment law support, education law, SEND Tribunals, Employment Tribunals, Academy conversions and MAT mergers/expansion projects in addition to expertise and experience of handling complaints to the ICO and Subject Access Requests.

### **CAPH member offer**

Wolferstans offer termly legal & employment seminars for CAPH member schools. CAPH schools also receive a discount on all quotations.

Wolferstans also provide legal support to CAPH CIC.



Oliver Wright, Area Sales Manager,  
[oliver.wright@ypo.co.uk](mailto:oliver.wright@ypo.co.uk)



07540 670275



[www.ypo.co.uk](http://www.ypo.co.uk)

**YPO supplies products and services to a wide range of customers including schools, local authorities, charities, emergency services, public sector and other businesses such as nurseries and care homes.**

We're 100% publicly owned, by 13 local authorities, which means the profits we make are returned to our public sector customers, delivering even better value for money.

Our range includes around **30,000 products and 100 frameworks**; so whether it's pens and paper, computers, furniture, or even things like food and insurance, we can help you get the best deals around.

### **CAPH member offer**

As we can combine your demands with our other customers, we can negotiate a better deal for you than if you tried on your own.








## Energy designed around you

We have a wealth of knowledge with the utilities industry and our aim is getting the best value for **you** with a strong focus on customer service. We understand the frustrations of School Business Leaders and you'll be comforted to know that our competitive pricing is procured through an OJEU compliant framework.

We'll remove the stress of procurement, getting the most cost-effective utility pricing, and help you balance your budgets, manage your bills, invoicing, contracts and suppliers along with our range of technical services.

 [michelle@zenergi.co.uk](mailto:michelle@zenergi.co.uk)  
 023 8028 6300  
 [www.zenergi.co.uk](http://www.zenergi.co.uk)

