BF Adventure

ypo

Preferred Partner
caph
Cornwall Association of Primary Heads

20 YEARS' SERVICE
SAS
Schools Advisory Service

zenergi

Kernow
Social, Emotional, Mental Health

eSchools™
MAKING SCHOOLS CLICK

MARJON UNIVERSITY CORNWALL

Discovery RE
The enquiry approach to Religious Education

Jigsaw
The mindful approach to PSHE

Dandelion Learning

Babcock ldp
partners in education

THE SAFEGUARDING COMPANY

TMS
TEAM MAINTENANCE SERVICES LTD.

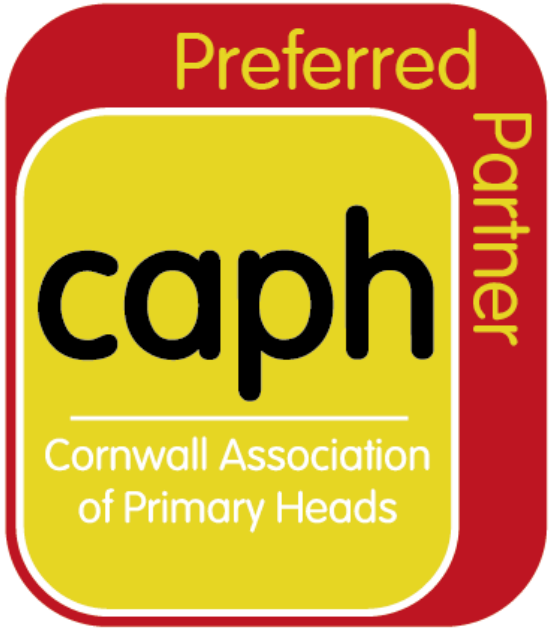
OPUS
EDUCATION RECRUITMENT

ICT4

SEN Services
Southwest

Wolferstans
SOLICITORS

MILSTED LANGDON



CAPH preferred partners offer support to both CAPH and our member schools. As a not-for-profit Community Interest Company our focus is improving our services to schools, offering excellent value for money. Any funds generated go into programmes to support schools and children. Our partnerships are an important part of ensuring the sustainability of CAPH.

We work with partners who:

- ✓ **provide financial savings to schools**
- ✓ **provide an innovative alternative to existing provision**
- ✓ **provide support for the Board of CAPH CIC**
- ✓ **work with CAPH to develop workshops, events and training in the local area**
- ✓ **contribute to CAPH.**

CAPH and Babcock Education work together to provide high quality CPD opportunities for school leaders in Cornwall. Babcock has access to an extensive network of leading educational experts who can deliver content in a range of areas including systems management, mental health, assessment, behaviour.

Wendy Newton

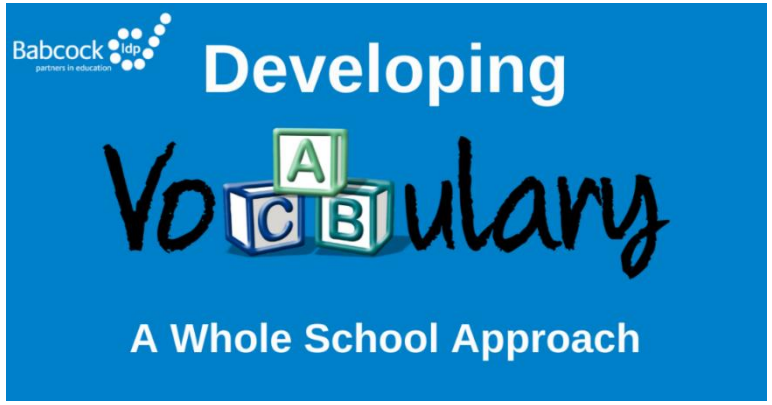
07568 102728

www.babcockldp.co.uk/

CAPH member offer

Member schools receive a 5% discount on CPD and training events.

View forthcoming events







With many years experience working with young people in crisis, BF can provide a safe space to stabilise, challenge and build skills that impact on long term outcomes.

eleanor.devenish@bfadventure.org
01326 340 912
www.bfadventure.org



CAPH member offer
CAPH member schools get a 5% discount when using BF Adventure services – Applies to standard Group activity days.

BF Adventure is running several offers, including:
1. FREE site visits and sample activities – you can email them to arrange a visit.
2. The chance to receive a £100 activity voucher by referring other schools to them: Simply email them and copy in the teacher who's interested. If they book a residential, you can choose to use the £100 against a future school booking OR a personal family booking!

Dandelion Learning

treandpet@dandelionlearning.co.uk
07792 349188 (Tre); 07779 337450 (Pet)
www.dandelionlearning.co.uk/



Inspirational Primary English Training for Schools

- ✓ Help to audit provision providing a clear, focused plan
- ✓ Inspirational training using proven techniques to ensure all pupils succeed
- ✓ Bespoke training for you (through INSET, twilights, leadership and English planning support
- ✓ Ongoing support to ensure lasting impact on pupil progress.



Discovery RE®

The **enquiry** approach to Religious Education

office@janlevergroup.com

+44 (0)1202 377192

https://discoveryschemeofwork.com/



Discovery RE® is an enquiry approach to Religious Education for Primary Schools which consistently delivers excellent learning outcomes. Discovery RE is a set of detailed medium-term planning for ages 3-11 which considers Christianity in every year group with a choice of one other religion or worldview each year.

These choices are aligned with the Cornwall Agreed Syllabus and offer additional scope to include Buddhism, Sikhism, Humanism and more at the school's discretion. Discovery RE is also compatible with Understanding Christianity, having worked with the Church of England to see how to fit the two together for best effect for Church Schools using UC.

Free workshop 21st October: Making RE fun and relevant in the primary classroom.

eSchools provides schools with a market leading learning platform (VLE), packed full of features above and beyond that of others available to schools. The platform links with eSchools' custom designed school websites.

hello@eschools.co.uk

0845 557 8070

www.eschools.co.uk/

View current CAPH members offers!
Including reduced website redesign costs & free website check



iCT4

At iCT4 we specialise in IT solutions for education. We manage the technology for schools so teachers can focus on what they do best.

jjenkin@ict4.co.uk
01209 311344
www.ict4.co.uk



Offers for CAPH members!

- Free secure recycling collection of old ICT equipment
- Free ICT health check encompassing equipment, admin and curriculum usage, best practices including MIS, data protection and statutory requirements.
- Discount off remote backup services (excluding licenses)
- Discount off managed encryption service.

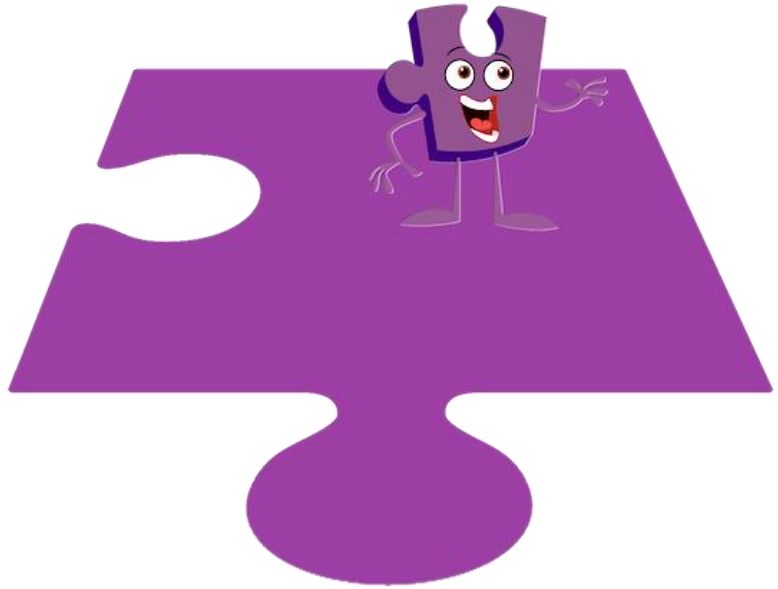


judy.allies@janlevergroup.com
07835 485622
www.jigsawpshe.com/

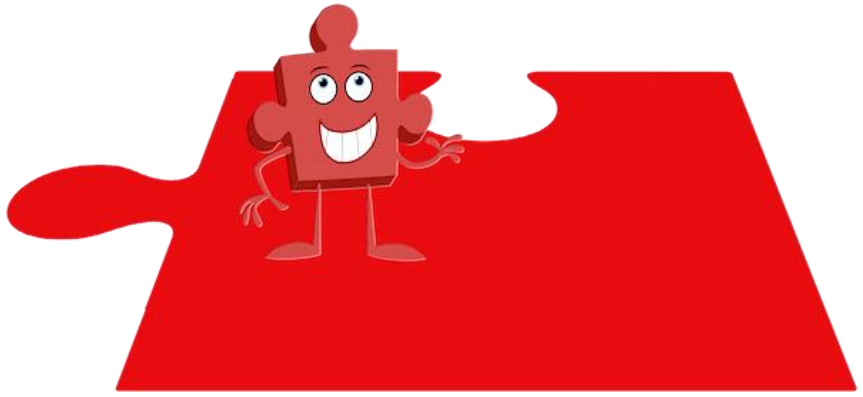
Offers for CAPH members!

- ✓ 10% discount on teaching materials available
- ✓ Free sample PSHE (including RSHE) policy available
- ✓ Free training webinars

Jigsaw, the mindful approach to PSHE, is an established and comprehensive teaching programme, that, in 36 lessons for each year, provides children with their entitlement to PSHE that really equips them for life and learning; fully teaches all the x67 statutory Relationships and Health Education outcomes (with built-in progression and assessment); offers age-appropriate Sex Education; covers all the expectations of the PSHE Association Programme of Study; and provides all the teaching resources needed as well as free updates and ongoing support for teachers.



Free workshop 22nd October:
Increasing staff confidence to deliver effective RSHE lessons



Kernow
Social, Emotional, Mental Health

Kernow SEMH Support Service is a consultancy and training business run by Penny Hermes. We offer a wide range of training to all school staff around Behaviour, Social, Emotional and Mental Health needs of children.

pennyhermes@kernowsupport.com
07878784818
https://kernowsupport.co.uk/

CAPH Member Offer
✓ 5% discount on services

New for 2021/22

Intervention Program - 10 week program for SEMH vulnerable children

Supervision - Supervision sessions with a TIS trained practitioner and Team Teach tutor.

New staff meeting sessions - New training opportunities in emotion coaching; building resilience; using the outdoors to support SEMH pupils.

Professor Tanya Ovenden-Hope
01872 303022
Marjon website

CAPH Member Offer

A 10% discount for any staff in CAPH member organisations against full fees for the MA Education and MA Education (Leadership) undertaken with Marjon University Cornwall.

CAPH schools can access university accredited CPD at preferential rates.

Marjon University Cornwall, Truro offers the following part time courses:

- MA Education
- MA Education - Leadership
- Postgraduate research degrees (PhD/MPhil)
- Accredited CPD (at degree and masters level, including school based research development)



MILSTED LANGDON

Sonja Selby - sselby@mlifa.co.uk
07887 765 877
Milsted Langdon Financial Planning

Milsted Langdon can support Head Teachers' to ensure their duty of care is met by cascading an Education & Information programme to all teaching and non-teaching staff regarding retirement benefits. They will provide free independent Financial Planning Consultations for teaching professionals/support staff and their families.

CAPH Member Offer

FREE pensions seminars run in your school for both Teachers and Support Staff - helping staff understand how their pension scheme works.

Contact Sonja Selby, Independent Financial Advisor, to find out more. Sonja is currently able to offer pensions seminars for all staff or one to one consultations via Microsoft Teams.



THE SAFEGUARDING COMPANY

myconcern®

The Safeguarding Company products include MyConcern, a secure system for recording and managing all levels of safeguarding and pastoral concern. Sentry, an SCR solution that supports the safer recruitment process and Clarity, a multi-establishment solution that gives high-level reporting at group level.

The Safeguarding Company provides the only truly 360º approach to safeguarding available today through our range of solutions that prevent, reduce and eliminate abuse, harm, and neglect.

CAPH member offer

The Safeguarding Company offer a discount on an annual subscription for MyConcern, Clarity and Sentry for all CAPH members.



info@myconcern.co.uk

03306 600 757

www.thesafeguardingcompany.com//

contact@opuseducation.co.uk
01872 279 810
www.opuseducation.co.uk

Key Services

Opus Supply - offering short and medium term staffing solutions for schools, colleges and nurseries.
Opus Permanent - a free service for schools in Cornwall and Devon, advertising your vacancies locally and nationally
Opus Training - offering a range of school support services from pre-OFSTED health checks to behaviour management training to teacher mentoring, and everything in between

CAPH works with Opus Education as our preferred partner for supply provision and permanent recruitment support.

Opus was created for teachers, by teachers as an education support service which approaches recruitment and training in a different way. Opus pays their candidates fairly and charges schools fairly, with over 80% of charge rates going to candidates.

Opus are safeguarding specialists - all candidates are strictly vetted. All consultants are Safer Recruitment trained and all candidates complete level 2 safeguarding training. Schools can access candidate information and a full vetting pack at any time.

20 YEARS' SERVICE

SAS

Schools Advisory Service

sales@uk-sas.co.uk; HannahD@uk-sas.co.uk

01773 814400

www.schooladvice.co.uk

Whole School Wellbeing & Staff Absence Insurance

Distinct Policy Options

- **Schools Advisory Service** – the most comprehensive staff absence insurance, including whole school wellbeing
- **Absence Insurance Services** – our cost saving option for restrictive budgets
- **NAHT Wellness & Protect** – wellbeing support with additional support for NAHT member absences
- **Budget Overspend** – absence insurance with a lower initial outlay for schools





SEN Services
Southwest

Sue Plechowicz and Tracey Foster are qualified Psychologists, teachers and SENCos with a combined experience of over forty years working in education and have a profound understanding of how to support children and young people with disabilities and special educational needs, and their families. We have a wide range of knowledge of SEND provision and support in EYFS, Primary and Secondary settings, as well as the SEN Code of Practice.


senservicessw@gmail.com


07913 179125 or 07854110297


http://www.senservices.co.uk

CAPH member offer
5% discount on all service costs

Autumn 2021 training available:

- **Planning your year as SENCO**
- **Enabling learners with SEND to make practice with writing**
- **Understanding & supporting children whose behaviour is challenging**
- **Understanding & supporting sensory needs in a mainstream setting**



info@tmscornwall.co.uk
01872 510240, 07970 047478
https://www.tmscornwall.co.uk/



CAPH member offer

CAPH schools receive a 5% discount on new grounds maintenance contracts.

Team Maintenance Services Ltd operates a well-established specialist service from the heart of Cornwall encompassing all aspects of external grounds maintenance and landscaping.

Key points for schools:

- ✓ Staff are all uniformed, DBS checked and carry identification
- ✓ Trained staff
- ✓ Certified to apply chemicals
- ✓ Annual grounds maintenance schedule
- ✓ Excellent health and safety record
- ✓ Accreditation with Safe Contractor and Contractor Plus
- ✓ We will help you make the most of your outdoor classroom



Wolferstans SOLICITORS

James Twine and Victoria Sargeant
01752 292351
Wolferstans website





Wolferstans are education law specialists providing a complete service for local schools. The services we offer include; ongoing human resources/employment law support, education law, SEND Tribunals, Employment Tribunals, Academy conversions and MAT mergers/expansion projects in addition to expertise and experience of handling complaints to the ICO and Subject Access Requests.

CAPH member offer

Wolferstans offer free termly legal & employment seminars for CAPH member schools. CAPH schools also receive a discount on all quotations.

Wolferstans also provide legal support to CAPH CIC.

Oliver Wright, Area Sales Manager
07540 670275
www.ypo.co.uk



YPO supplies products and services to a wide range of customers including schools, local authorities, charities, emergency services, public sector and other businesses such as nurseries and care homes.
We're 100% publicly owned, by 13 local authorities, which means the profits we make are returned to our public sector customers, delivering even better value for money.

Our range includes around **30,000 products and 100 frameworks**; so whether it's pens and paper, computers, furniture, or even things like food and insurance, we can help you get the best deals around.



CAPH member offer

As we can combine your demands with our other customers, we can negotiate a better deal for you than if you tried on your own.

zenergi

www.zenergi.co.uk

Energy designed around you

We have a wealth of knowledge with the utilities industry and our aim is getting the best value for **you** with a strong focus on customer service. We understand the frustrations of School Business Leaders and you'll be comforted to know that our competitive pricing is procured through an OJEU compliant framework.

We'll remove the stress of procurement, getting the most cost-effective utility pricing, and help you balance your budgets, manage your bills, invoicing, contracts and suppliers along with our range of technical services.

Meet your local energy expert

Michelle Villiers

POSITIVE + ENERGY

MAKE Savings

Specialities:

- Energy procurement
- Energy compliance
- Energy performance

"Contact me to discuss your energy needs. It won't cost you anything and could see some great savings!"
Michelle



e: michelle@zenergi.co.uk
t: 07940 732933

zenergi

CAPH Strategic Partners

OneCornwall

The Teaching School Hub Partnership for Cornwall & the Isles of Scilly. One Cornwall provides provision for:

- Initial Teacher Training
- Early Career Framework
- Appropriate Body services
- Reformed NPQs
- CPD

CAPH has close links with the NAHT nationally and with the Cornwall branch.

NAHT FOR LEADERS, FOR LEARNERS Cornwall Branch

Helen Collinge,
Cornwall Branch Secretary
Cornwallsw@nahtofficials.org.uk

Ian Bruce, Pastoral Support
arekid31@aol.com
07860 146774

REAL IDEAS

From supporting young people to find work and develop skills to helping start-ups and enterprises thrive, Real Ideas work to solve problems and create positive and lasting social change.

Cornwall Music Education Hub

The Cornwall Music Education Hub is a partnership of both local and national arts and music organisations working together to support the music education of young people in Cornwall.